

**Application Number** 

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Approved for use through 10/31/2002. OMB 0651-0031
U.S. Patent and Trademark Office: U.S. DEPARTMENT OF COMMERCE
U.S. Patent and Trademark Office: U.S. DEPARTMENT OF COMMERCE

10/023,254

### **TRANSMITTAL FORM**

(to be used for all correspondence after initial filing)

Total Number of Pages in This Submission

17 Dec. 2001 **Filing Date First Named Inventor** Alex. Goen SZYNALSKI Group Art Unit 2166 Examiner Name unassigned

see below date

Attorney Docket Number Goen Group, Inc.

		ENCLOSURES (check all that apply)				
Fee Transmittal Fo	orm	Assignment Papers After Allowance Communication to Group				
Fee Attach	ed	Drawing(s)  Appeal Communication to Board of Appeals and Interferences				
Amendment / Reply		Licensing-related Papers  Appeal Communication to Group (Appeal Notice, Brief, Reply Brief)				
After Final		Petition Proprietary Information				
Affidavits/d	declaration(s)	Petition to Convert to a Provisional Application Status Letter				
Extension of Time	Request	Power of Attorney, Revocation Change of Correspondence Address  Other Enclosure(s) (please identification);				
Express Abandoni	ment Paguast	Terminal Disclaimer				
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Certified Copy of F Document(s)	Priority	Remarks				
Response to Missi		These papers are being submitted by facsimits with a				
Incomplete Applica	ation o Missing Parts	confirmation copy by Express Mail.				
	FR 1.52 or 1.53					
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	SIGNATU	RE OF APPLICANT, ATTORNEY, OR AGENT				
Firm	Pharmaceutical	Patent Attorneys, LLC				
or Individual name	Pohl & Assoc.					
Signature	Signature ) \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \					
Date	See below date					
		CERTIFICATE OF MAILING				

18 April Date 2003 Burden Hour Statement: This form is estimated to take 0.2 hours to complete. Time will vary depending upon the needs of the individual case. Any comments on the amount of time you are required to complete this form should be sent to the Chief Information Officer, U.S. Patent and Trademark Office, Washington, DC 20231. DO NOT SEND FEES OR COMPLETED FORMS TO THIS ADDRESS. SEND TO: Assistant Commissioner for Patents, Washington, DC 20231.

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mail in an envelope addressed to: Commissioner for Patents, Washington, DC 20231 on this date:

Mark POHL

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PTO/SB/17 (10-01)

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### FEE TRANSMITTAL for FY 2002

Patent fees are subject to annual revision.

**TOTAL AMOUNT OF PAYMENT** 

The PTO did not receive

listed item(s)\_

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Co	omplete if Known	
Application Number	10/023,254	A COM
Filing Date	17 Dec. 201	
First Named Inventor	Alexander Goen S	ZYNALSKI
Examiner Name	unassigned	10
Group Art Unit	2166	77
Attorney Docket No.	Goen Semilars	E ()

METHOD OF PAYMENT	FEE CALCULATION (cd titled)	
1. The Commissioner is hereby authorized to charge		The same of the sa
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Charge Any Additional Fee Required Under 37 CFR 1.16 and 1.17	127 50 227 25 Surcharge - late provisional filing fee or cover sheet	0.00
Applicant claims small entity status.	139 130 139 130 Non-English specification	0.00
See 37 CFR 1.27	147 2,520 147 2,520 For filing a request for ex parte reexamination	0.00
2.	112 920* 112 920* Requesting publication of SIR prior to Examiner action	0.00
FEE CALCULATION	113 1,840* 113 1,840* Requesting publication of SIR after     Examiner action	0.00
	115 110 215 55 Extension for reply within first month	0.00
1. BASIC FILING FEE Large Entity Small Entity	116 400 216 200 Extension for reply within second month	0.00
Fee Fee Fee Fee Description	117 920 217 460 Extension for reply within third month	0.00
404 740 004 070 1889 58 6	118 1,440 218 720 Extension for reply within fourth month	0.00
106 330 206 165 Design filing fee 0.00	128 1,960 228 980 Extension for reply within fifth month	0.00
107 510 207 255 Plant filing fee	119 320 219 160 Notice of Appeal	0.00
108 740 208 370 Reissue filing fee	120 320 220 160 Filing a brief in support of an appeal	0.00
114 160 214 80 Provisional filing fee	121 280 221 140 Request for oral hearing	0.00
SUBTOTAL (1) (\$) 0.00	138 1,510 138 1,510 Petition to institute a public use proceeding	0.00
	140 110 240 55 Petition to revive - unavoidable	0.00
2 EXTRA CLAIM FEES	141 1,280 241 640 Petition to revive - unintentional	0.00
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Independent	144 620 244 310 Plant issue fee	0.00
Multiple Dependent	122 130 122 130 Petitions to the Commissioner	
Large Entity Small Entity	123 50 123 50 Processing fee under 37 CFR 1.17(q)	0.00
Fee Fee Fee Fee Description	126 180 126 180 Submission of Information Disclosure Stmt	0.00
103 18 203 9 Claims in excess of 20	581 40 581 40 Recording each patent assignment per property (times number of properties)	0.00
102 84 202 42 Independent claims in excess of 3	146 740 246 370 Filing a submission after final rejection	0.00
104 280 204 140 Multiple dependent claim, if not paid	(37 CFR § 1.129(a))  149 740 249 370 For each additional invention to be	
109 84 209 42 ** Reissue independent claims over original patent	examined (37 CFR § 1.129(b))	0.00
110 18 210 9 ** Reissue claims in excess of 20 and over original patent	179 740 279 370 Request for Continued Examination (RCE)	0.00
	169 900 169 900 Request for expedited examination of a design application	0.00
SUBTOTAL (2) (\$) 0.00	Other fee (specify)	
**or number previously paid, if greater; For Reissues, see above	*Reduced by Basic Filing Fee Paid SUBTOTAL (3) (\$) 13	30.00

SUBMITTED BY			Complete (	if applicable)
Name (Print/Type)	Mank POHL, Esq.	Registration No. 35,325 (Attorney/Agent)	Telephone	(973) 984-0076
Signature	1 dilling		Date	18 Apr 03

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CROUS TREETS

### IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Inventor

Alexander Goen SZYNALSKI

Serial No.

10/023,254

Filing Date

17 Dec. 2001

Title

Stop Smoking Methods and Compositions

Group Art

2166

unassigned

Examiner

Commissioner of Patents and Trademarks

Box - Petition

Washington, DC 20231

Attention: John LOVE, Esq.,

Director, Art Unit 2160: Facsimile (703) 305-3719

BY FACSIMILE AND **EXPRESS MAIL** 

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### PETITION TO MAKE EXAMINATION SPECIAL <u>UNDER 37 C.F.R. 1.17(h)</u>

Applicant respectfully requests that examination of this Application and any continuation application be made Special pursuant to Manual Pat. Exam. Proc. §708.02 ¶ II (2001).

### STATEMENT OF FACTS

THERE IS AN INFRINGING DEVICE OR PRODUCT ON THE MARKET OR METHOD IN USE

There is an infringing device or product on the market or method in use. The parent application (now issued as U.S. 6,431,874)<sup>1</sup> is currently in infringement litigation. The same methods accused of infringing the claims of the '874 patent also infringe the pending claims of the immediate '254 application. We therefore first compare the invention to the prior art, to show how the prior art limits the scope of both the '874 claims and the pending '254 application claims. We then make a "rigid comparison" of certain of

<sup>&</sup>lt;sup>1</sup> True and correct copies of the documents cited here are attached as Exhibits. An Exhibit Table of Contents appears immediately following the signature page of this PETITION.

Ser.No.: 10/023,254 Filed: 17 Dec. 02

### The Parent Patent

- 2. The invention relates to a method to stop cigarette smoking. The prior art discloses many stop-smoking products and methods. These include, for example:
  - (A) <u>education</u> to educate smokers regarding smoking, its physiological dangers and addictive nature, and conscious techniques to stop smoking;
  - (B) hypnosis, to use the unconscious mind to stop smoking; and
  - (C) <u>nutritional supplements</u>, addressing the nutritional challenges with regard to stopping smoking.

See Specification at page 1, lines 10-16. Using each of these elements separately is known in the art. <u>Id</u>. at 18. The Inventor found, however, that by combining these three elements together, they are synergistically effective in helping people to stop smoking. <u>Id</u>. at 18-24.

- 3. The Inventor accordingly applied for a patent on 27 Oct 1999. That application, Serial No. 09/427,447, is the parent of the immediate application. The claims as originally filed recited the three-part combination of (A) education, (B) hypnosis, and (C) lobelia. Lobelia is an herbal antidepressant. <u>Id</u>. at 13-15. Antidepressants are known as stop-smoking aids. *E.g.*, AMENDMENT (19 Sept 01) (copy enclosed).
- 4. The prior art of record failed to show any suggestion to combine elements (A) + (B) + lobelia. More, the art of record failed to suggest combining elements (A) + (B) + lobelia other stop-smoking substance.
- 5. Then, the Applicant and Examiner held an Interview. See INTERVIEW SUMMARY (19 Sept 2001). In response, the "Examiner agreed to consider claims addressed to anti-depressants instead of lobelia, but requested efficacy in this usage." Id. In response, Applicant amended claim element (C) from "lobelia" to "anti-smoking drug." Applicant explained, "Element C is broadened to encompass equivalents of lobelia literally." See AMENDMENT (19 Sept 01) at page 5, lines 2-3.
- 6. The Examiner initially believed that because "the term 'anti-smoking drug' can encompass prescription pharmaceuticals, it is far broader in scope than the recitation of Lobelia found in the disclosure." *See* OFFICE ACTION at page 2 (4 Dec. 2001).

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- 7. Applicant in response pointed out that the disclosure as filed in fact enumerates several antidepressants other than lobelia, and the three-part combination (A)+(B)+antismoking drug was nowhere suggested in the art of record. See INTERVIEW SUMMARY (14 Dec 01).
- 8. A NOTICE OF ALLOWABILITY was accordingly issued. That NOTICE, however, erroneously included an Examiner's Amendment changing the claim term from "antismoking drug" to "lobelia." See NOTICE OF ALLOWABILITY (14 Dec. 01). The error was corrected with a Corrected NOTICE OF ALLOWABILITY. See CORRECTED NOTICE OF ALLOWABILITY (4 Feb. 02). The Corrected NOTICE OF ALLOWABILITY removed the erroneous Examiner's Amendment, and leaves the claim term "anti-smoking drug" intact.
- 9. The parent application accordingly matured into U.S. Letters Patent No. 6,431,874 (13 Aug. 2002). Claim 1 of the '874 patent reads:
- "A method for helping a tobacco smoker to stop smoking, ... comprising the steps of
  - (A) providing to the tobacco smoker a non-conditioning, educational program ...,
  - (B) providing to said tobacco smoker at least one hypnosis program ..., and
- (C) providing to said tobacco smoker an anti-smoking drug." See U.S. '874 at col. 12, lines 15-32.

### The Pending Federal Court Litigation

- 10. On receiving the '874 patent, the Applicant made a rigid comparison of the issued parent claims to the method practiced by Gorayeb Seminars Institute, Inc. of Rockaway, New Jersey.
- 11. The Gorayeb Seminars method appears to be a precise, slavish copy of Applicant's patented method. Newspaper advertising for both the Applicant ("Goen Seminars") and the accused infringer ("Gorayeb Seminars") is attached. *Compare* Goen Seminars Inc., *Stop Smoking Seminar with Hypnosis 110% Seminar Guarantee\** (March 2001) with Gorayeb Seminars Inc., *Stop Smoking with Hypnosis 110% Seminar Guarantee\** (Nov. 2002).

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- 12. Thus, on receiving the '874 patent, the Applicant sent Gorayeb Seminars a copy of it and offered a license to it. Gorayeb Seminars refused to even discuss a license. Despite having notice of the '874 patent, Gorayeb Seminars continued to copy the patented method.
- 13. Applicant thus sued Gorayeb Seminars for infringing the '874 patent.
- 14. In response, Defendant Gorayeb Seminars has denied infringement, saying, *inter alia*, that the '874 patent is unenforceable because it was "never granted" and bears "substantive printing errors" by the Patent Office. Defendant's Answer at ¶ 24 (10 April 03) ("plaintiff's attempt to enforce the false claims of the printed patent, which plaintiff knows were never granted"; the '874 patent "contain[s] false claims due to substantive printing errors.").
- 15. The Defendant's allegation that the '874 patent "was never granted" and bears "substantive printing errors" makes it important for the pending '254 application to be examined immediately, because the pending application contains claims which are unquestionably infringed regardless of whether the '874 patent "was never granted," or what "substantive printing errors" are alleged.

A RIGID COMPARISON OF THE ALLEGED INFRINGING DEVICE, PRODUCT OR METHOD WITH THE APPLICATION CLAIMS HAS BEEN MADE AND SOME OF THE CLAIMS ARE UNQUESTIONABLY INFRINGED.

- 16. Applicant has made a rigid comparison of the alleged infringing method with the pending application claims. Some of the claims are unquestionably infringed.
- 17. A complete copy of the pending application claims are attached. *See* Preliminary Amendment at 8-11 (7 Nov. 02). Application claim 1 recites:
  - 1. A method for helping a subject to stop smoking, said method comprising:
  - (A) providing a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
  - (B) providing a hypnosis program to train the subconscious mind to discourage smoking behavior; and
  - (C) providing a substance selected from the group consisting of: a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco;

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a weight control substance in an amount effective to control body weight; and

a dietary supplement in an amount effective to supplement the diet.

<u>Id</u>. at page 8, lines 4-13. In contrast, claim 2 recites "The method of claim 1, wherein said substance comprises a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco. <u>Id</u>. at lines 14-16.

- 18. The Gorayeb Seminar provides to the tobacco smoker (the seminar attendee) an educational program. The educational program includes a printed sixteen-page brochure. See Gorayeb Seminars Inc., STOP SMOKING PRODUCING A DIFFERENCE (2002). The brochure is distributed to Gorayeb Seminar attendees. The brochure provides education on the disadvantages of smoking. For example, the brochure discusses "The Dollar Cost of Smoking" and "The Health Cost of Smoking," and "How and Why Cigarettes Are Very Addictive." Id. at 2. The financial cost, health cost and addictiveness of smoking are disadvantages of smoking. Similarly, the brochure provides education on conscious techniques to stop smoking. The brochure explains the conscious technique of "Using Food as an Aid To Stop Smoking" and "Handling Urges." Id. at 6-7. These conscious techniques are described in the brochure itself as "Aid To Stop Smoking." Id. at 6. Because the brochure provides education on "a non-conditioning educational program to educate the conscious mind to discourage smoking behavior," the Gorayeb Seminar has claim element (A).
- 19. The Gorayeb Seminar has hypnosis. The Gorayeb Seminar newspaper advertisement says:

You will experience two hypnotic sessions this evening to eliminate your desire and craving for cigarettes. With our method of clinical hypnosis you enter a deep, relaxed state of hypnosis where you are awake, aware and IN CONTROL. By tapping the power of your subconscious mind, the hypnosis is designed to eliminate your craving for cigarettes in everyday life situations ... the hypnosis is designed so you will leave this seminar as a NON-SMOKER.

See Gorayeb Seminars Inc., Stop Smoking with Hypnosis 110% Seminar Guarantee\* (7 Nov. 2002). To confirmed whether the Gorayeb Seminar does in fact provide hypnosis as

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advertised, I attended a Gorayeb Seminar session. The Gorayeb Seminar does provide hypnosis as advertised. The seminar entailed, *inter alia*, instructing the tobacco user to imagine picking from a full ash tray a stranger's used cigarette butt, placing it in the tobacco user's mouth, and chewing it slowly. The hypnosis session also entailed instructing the tobacco user to imagine the brand of cigarette the tobacco user smokes, and, as it is mentally pictured, instructing the tobacco user to say to themselves, "seven minutes of life gone – what a waste," and instructing the tobacco user to imagine painting a blood red NO over the cigarette, and saying to themselves, "NO desire." This in-person hypnosis protocol is recapitulated in the "Mental Training Exercise" given in the Gorayeb Seminar brochure (copy attached).

- 20. Additionally, the Gorayeb Seminar brochure advertises a variety of hypnosis programs on cassette tape. <u>Id</u>. at pages 9, 11. These include the "Stop Smoking Hypnosis Reinforcement Tape," the Stop Smoking Subliminal Tape" and the "Personal Hypnosis Library." <u>Id</u>. These tapes are sold at the Gorayeb Seminar. Photocopies of a variety of hypnosis cassette tapes offered for purchase at the Gorayeb Seminar are attached.
- 21. Thus, the Gorayeb Seminar provides, as specified in patent claim element (B), "a hypnosis program to train the subconscious mind to discourage smoking behavior."
- 22. Pending application claims 1 and 2 recite, "(C) providing ... a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco." The Gorayeb Seminar includes this. The Gorayeb Seminar brochure advertises atmleast one stop-smoking substance, Nicazan<sup>TM</sup>. This product is sold at the Gorayeb Seminar.
- 23. The Nicazan<sup>™</sup> label (copy enclosed) says, "STOP SMOKING SUPPLEMENT," "STRESS RELIEF" and "CRAVING RELIEF." The Nicazan<sup>™</sup> label itself thus says that Nicazan<sup>™</sup> is a stop-smoking substance as required by claim element (C). The ingredients listed on the Nicazan<sup>™</sup> label confirms this. Ingredients include 5-HTP, DL-phenylalanine, L-Glutamine, Folate, and something called "smokestop blend." The Gorayeb Seminars brochure (Gorayeb Seminars Inc., *Stop Smoking with Hypnosis 110% Seminar Guarantee*\*

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(7 Nov. 2002)) explains that each of these is a stop-smoking substance within the meaning of claim 1 and 2. The brochure at page 14 explains that 5-HTP:

is an important amino acid ... that the body uses to produce the neurotransmitter Serotonin. Serotonin produces feelings of strength, well being and influences our mood. Proper serotonin levels also relieves depressed feelings and may help relieve nicotine withdrawal symptoms. Most prescription drugs designed to control depression work by artificially increasing Serotonin levels. 5-HTP works naturally instead, allowing the body to produce Serotonin just as it needs to feel better. 5-HTP is a precursor to Serotonin which is a precursor to Melatonin. Melatonin helps promote sleep and relaxation.

Thus, 5-HTP "produce[s] a calming effect within the body, thereby relieving the stress associated with nicotine withdrawal symptoms"; 5-HTP is therefore a stop-smoking substance within the meaning of pending claims 1 and 2.

24. Similarly, the Gorayeb Seminars brochure at page 14 explains that DL-phenylalanine is:

An amino acid that is utilized by the body for numerous functions including synthesis into Dopamine. ... Drug addiction research has found this amino acid to be an effective treatment for relieving the physical cravings caused by addictive drugs like nicotine. ... This helps relieve withdrawal symptoms naturally, allowing gradual recovery. DLPA has been shown to help maintain natural body chemicals known as encephalins, which are the brains own analgesic (pain killer). This helps to relieve withdrawal.

Thus, DL-phenylalanine "produce[s] a calming effect within the body, thereby relieving the stress associated with nicotine withdrawal symptoms"; DL-phenylalanine is therefore a stop-smoking substance within the meaning of pending claims 1 and 2.

25. Similarly, the Gorayeb Seminars brochure at pages 14-15 explains that L-Glutamine is "involved in the synthesis of numerous neurotransmitters including Gaba which has a wonderful calming effect," and that Folate, "when combined with vitamins B-6 and B-12 [both present in Nicazan<sup>TM</sup>], published research has shown it to relieve feelings of depression and anxiety." Thus, both L-Glutamine and Folate "produce a calming effect within the body, thereby relieving the stress associated with nicotine withdrawal

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symptoms"; they are each therefore a stop-smoking substance within the meaning of the patent.

- 26. Recall that the claims 1 and 2 require the stop-smoking substance be provided "in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco." Here, the Nicazan™ label also directs, "Take 1 tablet, 3 times/day ... if you smoked 1 pack/day. If you smoked more, take 1 tablet, 4-6 times/day." These dosage levels appear to be "in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco," as described by the patent claim.
- 27. Thus, the Gorayeb Seminar is:

A method for helping a subject to stop smoking, said method comprising:

- (A) providing a non-conditioning *educational program* to educate the conscious mind to discourage smoking behavior;
- (B) providing a hypnosis program to train the subconscious mind to discourage smoking behavior; and
- (C) ... a *stop-smoking substance* in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco;

Practicing the Gorayeb Seminar therefore literally infringes at least pending claims 1 and 2.

### THE INVENTOR OF RECORD HAS A GOOD KNOWLEDGE OF THE PRIOR ART.

28. The Inventor of record has a good knowledge of the prior art. *See* SPECIFICATION at page 1, line 25 to page 2, line 14. Copies of each of the prior art references deemed most closely related to the pending claims are already of record in this case.

### POINT TO BE REVIEWED

Whether examination of the application may be accelerated under M.P.E.P. § 708.02(II)?

### ACTION REQUESTED

Applicant respectfully requests that examination of the application (and any continuation or divisional application) be made special.

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Ser.No.: 10/023,254 Filed: 17 Dec. 02

### **ENCLOSURES**

A FEE TRANSMITTAL FORM and the required petition fee are enclosed. The references most closely related have already been made of record.

Respectfully submitted,

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Mark FOHL Esq., Reg. No. 35,325 18 April 2003

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Pharmaceutical Patent Attorneys LLC, Pohl & Assoc. 55 Madison Avenue, 4th fl.

55 Madison Avenue, 4th fl. Attn : M. POHL (P 4014) Morristown, NJ 07960-6397

Direct (973) 984-0076

Mark.Pohl@LicensingLaw.Net

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Mbc:mp Enclosures

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T:\SD\Goen\Goen Seminars\10/023,254 Petition-Special II

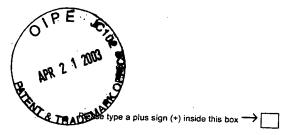
Alex. Goen SZYNALSKI "Stop Smoking Methods..."
Ser.No.: 10/023,254
Filed: 17 Dec. 02

TAB	EXHIBITS
1	Interview Summary (19 Sept 01)
2	Amendment (19 Sept 01)
3	Office Action (4 Dec 01)
4	Interview Summary (14 Dec. 01)
5	Notice of Allowability (14 Dec. 01)
6	Corrected Notice of Allowability (4 Feb. 02)
7	U.S. Letters Patent No. 6,431,874 (13 Aug. 02)
8	Goen Seminars Inc., Stop Smoking Seminar with Hypnosis 110% Seminar Guarantee* (March 2001); Gorayeb Seminars Inc., Stop Smoking with Hypnosis 110% Seminar Guarantee* (7 Nov. 2002)
9	Goen Seminars Inc. v. Gorayeb Seminars Inc. (D.N.J. 2003); DEFENDANT'S ANSWER at ¶ 24 (10 April 03)
10	PRELIMINARY AMENDMENT (7 Nov. 02)
11	Gorayeb Seminars, Inc., Nicazan <sup>TM</sup> product label; hypnosis cassette tapes; Isotrim-CX <sup>TM</sup> product label; Gorayeb Seminars Inc., STOP SMOKING – PRODUCING A DIFFERENCE (2002)
12	

OIP E TO		
APR 2 1 2003	Application No.	Applicant(s)
Interview Summ ry	09/427,447	SZYNALSKI, ALEXANDER GOEN
TRADEMAN TO SUMMENT	Examin r	Art Unit
	Sam Rimell	2166
All participants (applicant, applicant's representative, P	TO personnel):	
(1) <u>Sam_Rimell</u> .	(3)	<b>₹</b>
(2) Mark Pohl.	(4)	
Date of Interview: 19 September 2001.	Ç	
Type: a)⊠ Telephonic b)☐ Video Conference c)☐ Personal [copy given to: 1)☐ applicant	2) applicant's represe	entative of the light of the li
Exhibit shown or demonstration conducted: d) Yes If Yes, brief description:	e)⊠ No.	
Claim(s) discussed: 1 and 11.		
Identification of prior art discussed: Cooper et al.	•	
Agreement with respect to the claims f) was reache	d. g)☐ was not reached	. h)⊠ <b>N/A</b> .
Substance of Interview including description of the gene reached, or any other comments: <u>Examiner suggested techniques</u> , <u>unlike those of Cooper et al.</u> <u>which are invasaddressed to the use of anti-depressants instead of lobe</u>	modifying claims 1 and 11 to sive to the body. Examiner	to define non-invasive educational agreed to consider claims
(A fuller description, if necessary, and a copy of the ame allowable, if available, must be attached. Also, where no allowable is available, a summary thereof must be attack	o copy of the amendments	er agreed would render the claims that would render the claims
i) It is not necessary for applicant to provide a checked).	separate record of the sub	stance of the interview(if box is
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Examiner Note: You must sign this form unless it is an Attachment to a signed Office action.

Examiner's signature, if required



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### **TRANSMITTAL FORM**

(to be used for all correspondence after initial filing)

Total Number of Pages in This Submission

Application Number	09/427,447
Filing Date	27 Oct 1999
First Named Inventor	Alexander Goen SZYNALSKI
Group Art Unit	2166
Examiner Name	Samuel RIMELL, Esq.
Attorney Docket Number	Nutrimerica

	ENCLOSURES (chec	k all that apply)			
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IN THE UNITED STATES PATENT OFFICE

Inventor : Alexander Goen SZYNALSKI

Serial No. : 09/427,447 Filing Date : 27 Oct 1999

Title : Stop Smoking Methods

10 Group Art Unit: 2166

Examiner : Samuel RIMELL, Esq.

Assistant Commissioner of Patents Washington, DC 20231

AMENDMENT

Please amend pending claims 1 and 11 to read:

GROUP SECRIFIC

1. A method for helping a tobacco smoker to stop smoking, said method comprising the steps of:

- (A) providing to a tobacco smoker an non-conditioning, educational program to educate said tobacco smoker's conscious mind, said educational program including education both on the disadvantages of smoking and on conscious techniques to stop smoking,
- (B) providing to said tobacco smoker at least one hypnosis program to train said tobacco smoker's subconscious mind to discourage said tobacco smoker from performing smoking behavior, and
- (C) providing to said tobacco smoker lobelia an anti-smoking drug in an amount effective to aid in the reduction or cessation of said tobacco smoker's craving to smoke tobacco,
  - such that said tobacco smoker can be helped to stop smoking.
    - 11. A product to aid a tobacco smoker in ceasing to smoke tobacco, said product comprising:
    - (A) means for educating said tobacco smoker's conscious mind, said educational program including non-conditioning education both on the disadvantages of smoking and on conscious techniques to stop smoking,

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(B) means	for hyp	nosis t	o tr	ain sa	aid	tohacco
Smoker's S	ubconsci	ous min	d to	diec	311200	
tobacco smo	oker from	perfor	ming	smokin	g be	havior,

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(C) lobelia an anti-smoking drug in an amount effective to aid in the reduction or cessation of said tobacco smoker's craving to smoke tobacco.

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### A clean copy of claims 1 and 11 thus read:

1. A method for helping a tobacco smoker to stop smoking, said method comprising the steps of:

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(A) providing to a tobacco smoker a non-conditioning, educational program to educate said tobacco smoker's conscious mind, said educational program including education both on the disadvantages of smoking and on conscious techniques to stop smoking,

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(B) providing to said tobacco smoker at least one hypnosis program to train said tobacco smoker's subconscious mind to discourage said tobacco smoker from performing smoking behavior, and

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(C) providing to said tobacco smoker an antismoking drug in an amount effective to aid in the reduction or cessation of said tobacco smoker's craving to smoke tobacco,

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such that said tobacco smoker can be helped to stop smoking.

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11. A product to aid a tobacco smoker in ceasing to smoke tobacco, said product comprising:

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(A) means for educating said tobacco smoker's conscious mind, said educational program including non-conditioning education both on the disadvantages of smoking and on conscious techniques to stop smoking,

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(B) means for hypnosis to train said tobacco smoker's subconscious mind to discourage said tobacco smoker from performing smoking behavior, and

(C)	an	anti	-smo	king	drug	in	an	amount	effe	ctimo
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tob	acco	smo	ker's	cra	ving	to s	smok	e tobac	co.	Daid

- Please withdraw the previous cancellation of claims 7, 8, 17 and 18. Please add new claims 21-24:
  - 21. The method of claim 1, wherein said antismoking drug is an antidepressant.
- 10 22. The method of claim 21, wherein said antidepressant is lobelia.
  - 23. The product of claim 11, wherein said antismoking drug is an antidepressant.
  - 24. The product of claim 23, wherein said antidepressant is lobelia.

Claims 1, 6,  $\frac{\text{REMARKS}}{11 \text{ and }}$  16 are pending in the application. Claims 1 and 11 stand rejected in light of Cooper et al.

### Claims 1 and 11

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Amendments are made to elements (A) and (C).

Element (A) - "an educational program"

Cooper cannot anticipate claims 1 and 11 because

Cooper fails to teach an essential claim element.

The claims require three elements: "(A) education...; (B) hypnosis, to use the unconscious mind to stop smoking; and (C) nutritional supplements addressing the nutritional challenges with regard to stopping smoking." Specification at 1. These three elements act on "the conscious mind, the unconscious mind, and the body." Id.

The unconscious mind is programmed using repetition of stimuli, to take the subject toward pleasure and away from pain. Id. at 7. The Specification discusses numerous methods for programming the unconscious, id. at 7-10. Methods of programming the unconscious mind are referred to as "hypnosis." In the preferred embodiment, such hypnosis involves, for example, negative conditioning. Id. at 8. ("hypnosis focuses on interrupting 'conditioned responses' generally, specifically, on interrupting the response to smoke").

Conditioning is "A process of behavior modification by which a subject comes to associate a desired behavior with a previously unrelated stimulus."

American Heritage Dictionary (2000) (available at www.dictionary.com). Conditioning was discovered by I.P.

PAVLOV, who trained dogs to perform an unconscious response (salivation) in response to an unrelated stimulus (a bell). On-Line Medical Dictionary (12 Dec 1998).

Cooper teaches a "negative conditioning" apparatus. Conditioning is a method of programming unconscious response. It is not an educational program for the conscious mind. The claims have been amended to clarify that "conditioning" is a type of hypnosis, not a type of education.

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Element (C) - "lobelia"

Element C is broadened to encompass equivalents of lobelia literally.

The Specification teaches that lobelia is an antidepressant acetylcholine receptor binder. Specification at 13-15. The Specification teaches other examples of antidepressants, id. at 18 (gotu kola extract; kava kava root).

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It is known in the art that antidepressants can be used as stop-smoking drugs. For example, buproprion hydrochloride is sold as both an antidepressant (commercially available under the trademark  $\mathtt{WELLBUTRIN} \ensuremath{\mathbb{R}}$ from Glaxo-Wellcome Inc., Chapel Hill, North Carolina) and a stop-smoking drug (commercially available under the trademark ZYBAN® from Glaxo-Wellcome Inc., Chapel Hill, North Carolina). Physicians' Desk Reference at 1277 et seq. (1999). Antidepressants "produce[] a calming effect within the body, thereby relieving the stress associated with nicotine withdrawal symptoms." Specification at 18, lines 8-9. This probably explains why individuals quitting smoking feel better when taking an anti-smoking drug. <u>Id</u>. at 15, lines 12-14.

Accordingly, element (C) is broadened to encompass stop-smoking drugs generally, and dependent claims 21-24 are added to recite lobelia specifically.

### Claims 7, 8, 17 and 18

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claims were previously rejected as allegedly non-enabled under Section 112, first paragraph. The claims were then withdrawn based on the understanding that the remaining claims would proceed to allowance. The 24 Oct 2001 Office Action moots the reason to have withdrawn these claims.

These claims comply with 35 USC 112. Claims 7 and 17 recite "at least one weight-control product." Claims 8 and 18 require the weight control product to include a stimulant.

Weight control products ("anorexants"), the use of CNS stimulants as such, and the therapeutically effective amounts, are known nearly universally in the States. See e.g., The Merck Manual at 2492-93 ("CNS stimulants are used to ... suppress the appetite. \*\*\* failure of most obese patients to lose weight satisfactorily by attempting to decrease food intake alone has led to widespread use of anorexants. Amphetamine and related compounds ... are most effective for the first 3 to 6 wk."). CNS stimulants which are used as anorexants in amphetaminil, benzphetamide, include chlorphentermine, clortermine, dextroamphetamine sulfate, diethylpropion, nethylamphetamine, mazindol, methamphetamine, and others. See The Merck Index (1996). The Specification need not disclose subject matter already common knowledge in the art.

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### SUMMARY

All pending claims are believed patentable over the art. Prompt allowance is respectfully requested.

Respectfully Submitted,

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Mark POHL, Reg. No. 35,325

September 2001

Pharmaceutical Patent Attorneys 55 Madison Avenue, 4<sup>th</sup> floor (P 4014) Morristown, NJ 07960-6317 U.S.A.

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Physicians' Desk Reference (1999) select pages Merck Index (1995) select pages Merck Manual select pages

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100 mg have been used in severely resistant patients. For maintenance, dosage is reduced to the smallest effective amount Haloperidol is readily absorbed orally. Peak plasma concentration occurs 2 to 6 h after ingestion and may plateau for as long as 72 h; plasma levels may be detectable for weeks. In acute cases, haloperidol 2 to 5 mg IM may be given.

Haloperidol potentiates the effect of CNS depressants and anticoagulants. It diminishes the effect of L-dopa. It can diminish dyskinesia but aggravates parkinsonism in patients on L-dopa therapy. Since prolonged neuroleptic therapy is associated with development of tardive dyskinesias, haloperidol is not recommended for the treatment of tardive dyskinesias or L-dopa dyskinesias because it can mask the worsening of neuroleptic-related tardive dyskinesias.

## THIOXANTHENES

Of the 4 thioxanthenes marketed in various countries, only chlorprothixene and thiothixene are available in the USA for clinical use. The thioxanthenes resemble the phenothiazines in chemical structure, absorption, metabolism; excretion, and clinical phenia and depression. The average oral daily adult dosage is 75 to 200 mg for ments vary.

Like other neuroleptics, the thioxanthenes interfere with conditioned reflex activity without affecting unconditioned reflex activity. They increase limbic system activity and inhibit proprioceptive arousal reactions. Psychoactive thioxanthenes share some of the properties of tricyclic antidepressants. Thiothixene is comparable to chlorpromatine in therapeutic impact and is particularly effective against affective symptoms. It is especially useful for patients who are socially withdrawn, and is also effective in the management of psychotic depression, tension-agitation, and anxiety.

Fever, fatigue, and drowsiness are the most frequent adverse effects. The sensitivity to sunlight seen with phenothiazines is usually not observed. The relative frequency of adverse effects with thiothixene is lower than with the corresponding phenothiazine analogs. The lower incidence of extrapyramidal effects in long-term maintenance therapy is especially advantageous. Thiothixene has fewer adverse effects on the myocardium than does thioridazine.

## OTHER ANTIPSYCHOTIC DRUGS

theres, butyrophenones, and phenothiazines. Its pharmacologic and toxicologic properties are similar to those of the piperazine group, of phenothiazines. Therapeutic efficacy is comparable with that of other neuroleptics in schizophrenia. Side effects include involuntary movements, hypotension, and somnolence. Oral doses range from 60 to 100 mg/day, although some patients may require up to 250 mg/day.

Molindone, a dihydroindolone derivative, is structurally different from the phenothiazines, butyrophenones, and thioxanthenes, but is also pharmacologically similar to the phenothiazines. The daily oral dose range is 20 to 200 mg

# GENERAL CENTRAL NERVOUS SYSTEM STIMULANTS AND ANOREXIANTS

CNS stimulants are used to increase alertness, inhibit fatigue, suppress the appetite, manage certain children with minimal brain dysfunction or hyperkinesis, and treat narcolepsy. Many of these drugs are related to amphetamine and share the phenethylamine structure. Their activity as psychostimulants is primarily due to an ability to act

Indirectly by displacing endogenous catecholamines from storage sites in neural tissues, but may also be partly related to direct catecholamine-like adjunctive receptor activation in the CNS. Their use in clinical medicine continues to decline because of sorticism of any use to induce brief mood elevation or to suppress fatigue and a fear that nonchalant prescribing may have contributed to abuse (see also Ch. 138).

decrease food intake alone has led to widespread use of anorexiants. Though these drugs may be of value in beginning a weight reduction program, their long-term utility has been questioned. Amphetamine and related compounds such as diethylpropion, phentermine, and phendimetrazine are most effective for the first 3 to 6 wk. The suggestion that they might be useful intermittently over a long period to aid in weight control has been made. The dosage usually is divided and given before meals, but some agents have a long duration of action and may be given less frequently. Most anorexiants may disturb sleep if given late in the day. The use of agents less subject to abuse than amphetamine or phenmetrazine is recommended whenever feasible.

Amphetamine is the prototype CNS stimulant. There are a variety of amphetamine salts and mixtures in various formulations. Amphetamine produces incoci elevation with increased wakefulness, alertness, concentration, and physical performance. Systolic and diastolic blood pressures are raised, the respiratory center is stimulated, and appetite is suppressed through a central effect. It is rapidly absorbed from the GP traci, reaches high concentrations in the CNS, and is largely metabolized. Its prolonged duration of sympathomimetic action relates to its resistance to metabolic degradation by enzymes that metabolize catecholamines. Amphetamine and related compounds, when taken repeatedly, induce tolerance to some degree, but this is partially dependent on dosage.

Insomnia, dizziness, excessive sweating, tremors, and euphoria may occur; and feelings of depression and fatigue often accompany withdrawal. Anxiety and panic states are seen, particularly at the high dosage levels associated with amphetamine abuse. Lethal overdose is uncommon because of the large difference between an effective and fatal dose and because tolerance has often cocurred. For a detailed discussion of amphetamine abuse and its management, see Ch. 138

Methylphenidate is a CNS stimulant with effects similar to that of amphetamine. It is the different hyperkinesis in children (see Learning Disorders in Ch. 188) and for parcolepsy (see Ch. 122).

Fenfluramine, a newer anorexiant, appears to have minimal abuse potential. Although a phenethylamine, it has sedation as its principal side effect and may be given late in the day without disturbing sleep. It should be avoided in patients with a history of mental depression and migraine. Some feel that a low night-time dose of fenfluramine may be combined with a daytime dose of phentermine or diethylpropion for effective and minimally symptom-inducing anorexia.

### ANTIEMETICS

少如 化复数合物管理

Drugs that prevent or relieve nausea and vomiting. Nausea and vomiting may be symptoms of disease processes, eg, metabolic or inicrobial toxins, or responses to stimuli such as drugs, radiation, or motion. The underlying cause should be sought and egerrected if possible, as the etiology suggests which antiemetic is optimal for symptometic treatment. Nausea and vomiting induced by noncytotoxic drugs such as digitalis. Silfogens, and iron preparations should be treated by reducing the dose, changing the could be daministration, or switching to another drug.

It Stimulation of the vomiting center in the medulla can arise in the chemoreceptor grager zone (CTZ), cerebral cortex, or vestibular apparatus, or can be relayed directly from peripheral areas (eg. gastric mucosa). Though the mechanism of action of the

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ER CHEMOTHERAPY see voplastic

EARY PROTECTANT see otectant

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Paniidronic Acid Comple

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### DIAGNOSTIC AID (RADIOF) MEDIUM)

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THER-20

Management of the co Contract Services Therapeutic Category and Biological Activity Index

EDITION

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के परस्कृति के अने कर केंग्स्टर में गुरुक्त केंग्स है। इन्हर्स

THE WAY

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### DOSAGE AND ADMINISTRATION

CAUTION— RAPID OR BOLUS INTRAVENOUS AND INTRA-MUSCULAR OR SUBCUTANEOUS INJECTION MUST BE AVOIDED. Therepy should be initiated as early as possible following onset of signs and symptoms. For diagnosis see INDICATIONS.

Ocsage: Herpes Simplex Infections: Mucosal and Cutaneous Herpes Simplex (HSV-1 and HSV-2) Infections in Immunicompromised Patients: 5 mg/kg infused at a constant rate over 1 hour, every 8 hours (15 mg/kg/day) for 7 days in adult patients with normal renal function. In pediatric patients under 12 years of age, more accurate dosing can be attained by infusing 250 mg/m<sup>2</sup> at a constant rate over 1 hour, every 8 hours (750 mg/m<sup>2</sup>/day) for 7 days.

Severe Initial Clinical Episodes of Herpes Genitalis: The same dose given above—administered for 5 days.

Herpes Simplex Encephalitis: 10 mg/kg infused at a constant rate over at least 1 hour, every 8 hours for 10 days. In pediatric patients between 6 months and 12 years of age, more accurate dosing is achieved by infusing 500 mg/m<sup>2</sup>, at a constant rate over at least 1 hour, every 8 hours for 10 days.

Varicella Zoster Infections: Zoster in Immunocompromised Patients: '10 ing/kg infused at a constant rate over 1 hour, every 8 hours for 7 days in adult patients with normal renal function. In pediatric patients under 12 years of age, equivalent plasma concentrations are attained by infusing 500 ing/m² at a constant rate over at least 1 hour, every 8 hours for 7 days. Obese patients should be dosed at 10 ing/kg (lag) and Body Weight). A maximum dose equivalent to 500 ing/m² every 8 hours should not be exceeded for any patient.

Patients with Acute or Chronic Renal Impairment: Refer to DOSAGE AND ADMINISTRATION section for recommended doses, and adjust the dosing interval as indicated in the table below.

Creatinine Clearance (mL/min/1.73 m²) I	Percent of Recommended Dose	Dosing Interval (hours)
>50	100%	8
25–50 10–25	100% 100%	12 24
, <b>0–10</b>	50%	24

Hemodialysis: For patients who require dialysis, the mean plasma half-life of acyclovir during hemodialysis is approximately 5 hours. This results in a 60% decrease in plasmy concentrations following a 6-hour dialysis period. Therefore, the patient's dosing schedule should be adjusted so that an additional dose is administered after each dialysis. 24.25 Peritonosi Dialysis: No supplemental dose appears to be naccessary after adjustment of the dosing interval. 40.41

Method of Preparation: Each 10-mL vial contains acycloyr sodium equivalent to 500 mg of acyclovir. Each 20-mL yial contains acyclovir sodium equivalent to 1000 mg of acyclovir. The contents of the vial should be dissolved in Sterile Water for Injection as follows:

947	Contents of Vial	Amount of Diluent
	500 mg	10 mL
rigina. D	1000 mg	20 mL

The resulting solution in each case contains 50 mg acyclovir per mL (pH approximately 11). Shake the vial well to assure complete dissolution before measuring and transferring each individual dose. DO NOT USE BACTERIOSTATIC WATER FOR INJECTION CONTAINING BENZYL ALCOHOL OR PARABENS.

Administration: The calculated dose should then be removed and added to any appropriate intravenous solution
at a volume selected for administration during each 1-hour
infusion. Infusion concentrations of approximately 7 mg/mL
or lower are recommended. In clinical studies, the average
9-kg, adult received between 60 and 150 mL of fluid per
dose. Higher concentrations (e.g., 10 mg/mL) may produce
phiebitis or inflammation at the injection site upon inadvertion to the strategy of the str

Once in solution in the vial at a concentration of 50 mg/mL, the drug should be used within 12 hours. Once diluted for administration, each dose should be used within 24 hours. Marginetation of reconstituted solutions may result in formation of a precipitate which will redissolve at room imperature.

HOW SUPPLIED

20-mL sterile vials, each containing acyclovir sodium equivalent to 1000 mg of acyclovir, tray of 10 (NDC 0173-0952-01).

### Store at 15° to 25°C (59° to 77°F).

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   April 1998/RL-543

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30 00

### ZYBAN™

[zī' ban] (bupropion hydrochloride) Sustained-Release Tablets

### DESCRIPTION

ZYBAN (bupropion hydrochloride) Sustained-Release Tablets are a non-nicotine aid to smoking cessation. Initially developed and marketed as an antidepressant (WELLBUTRIN® hupropion hydrochloride) Tablets and WELLBUTRIN® SR [hupropion hydrochloride] Tablets and WELLBUTRIN® SR [hupropion hydrochloride] Sustained Release Tablets), ZYBAN is chemically unrelated to trice clic, tetracyclic, selective serotonin re-uptake inhibitor, or other known antidepressant agents. Its structure closely resembles that of diethylpropion; it is related to phenylethy lamines. It is (=)-1-(3-chlorophenyl)-2-([1,1-dimethyleth ylamino)-1-propanone hydrochloride. The molecular weigh is 276.2. The molecular formula is C<sub>13</sub>H<sub>18</sub>CINO-HCl. Bupropion hydrochloride powder is white, crystalline, and highly soluble in water. It has a bitter taste and produces the sensation of local anesthesia on the oral mucosa.

ZYBAN is supplied for oral administration as 150-mg (pur ple), film-coated, sustained-release tablets. Each tablet cor tains the labeled amount of bupropion hydrochloride an the inactive ingredients carnauba wax, cysteine hydrochloride, hydroxypropyl methylcellulose, magnesium stearatimicrocrystalline cellulose, polyethylene glycol, polysorbat

Continued on next page

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This product information is based on labeling in effect on Jur 1, 1998. For further information, contact via direct mail, phon or web site Medical Information: Glaxo Wellcome Inc., PO Bt 13398, Research Triangle Park, NC 27709. Healthcal Professionals (Medical Information): 800-334-0089 Patien (Customer Response Center): 888-TALK2GW (1-888-825-524 Glaxo Wellcome Corporate Web Site; www.glaxowellcome.co

Consistent and June while gas Table 2: Comparative Trial Comparati	Treatment Groups		Ferrakus Perindus	
Abstinence From the amount of the entertaint of	ystem (NTS) 21 mg/day (n = 244)	ZYBAN <sup>™</sup> 300 mg/day (n = 244) %	ZYBAN-17// 300 mg/day and NTS 21 mg/day (n = 245)	
Week 7 (4-week quit) Caracter Caracter (17-30) The att Caracter (17-30)	36%* (30-42) 32%* (26-37)	49%*† (43-56) 46%*†***********************************	58%* ‡ (51-64) 51%*  (48-58)	
irex(001 versus placebox maristraria) exister esciberaci irex(001 versus NTS, obvior) aprilidi canda lo coloria Rici006 versus ZYBAN conduct formana canda in carrib d'ant espais la acceptur sense an granderia in an incomen-	- Gradinal School Mills - Gradinal School Mills	- violist milituskopist legis. Dr. 581: Albertalaina les	er trateriolita, austropretare della ci	

should not be used. The seizure rate associated with stops of sustained release burropion up to 300 mg/day is approximately 0.1% (1/1,000). This incidence was prospectively determined during an 8-week treatment exposure in approximately 3.100 depressed patients. Data for the immediate-release formulation of burropion revealed a seizure incidence of approximately 0,4% (4) 1,000) in depressed patients treated at doses in a range of 300 to 450 mg/day. In addition, the estimated seizure incidence increases almost tenfold between 450 and 600

mg/day. Patient rectors: Predisposing factors that may increase the risk of seizure with bupropion use include history of head trauma or prior seizure, central naryous system head, frauma or prior sersure, wanter that lower (CNS) tumor, and concomitant madications that lower

selzure threshold. Clinical situations: Circumstances associated with an increased seizure risk include, among others, excessive use of alcohol; abrupt withdrawal from alcohol or other seds tives; addiction to opiates, cocaine, or stimulants; use of over the counter stimulants and anorectics; and diabetes treated with oral hypoglycemics or insuling

 Concomitant medications: Many medications (e.g., antipsychotics, antidepressants, theophylline, systemic steroids) and treatment regimens (e.g., abrupt discontinuation of benzodiazepines) are known to lower sel-

zure threshold spective analysis of clinical experience gained during the development of bupropion suggests that the lisk of seizure may be minimized if

may be minimized if the second still see more seed 300 mg the maximum recommended dose for smoking cessamichigando por 208 8 harregot trobaco, brida A ar

the recommended daily dose for most patients (300 mg/ dayly'is administered in divided doses (150 mg twice daily): reduct becoming as assembly sis to such a second

No single dose should exceed 150 mg to avoid high peak

concentrations of bupropion and/or its matabolites. extended to administrate with extreme caution to patients with a history of selzure/cranial trauma, or other predisposition(s) toward selzure, or patients

treated with other agents (e.g., antipsychotics, antide-presents, theophylline, systemic steroids, etc.) or treatment regimens (e.g., abrupt discontinuation of a benzo-

ment regiment (e.g. enrupt discontinuation of a cenzo-diszepine) that lower selzure threshold.

Potential for repeatotoxicity. In rate receiving large doses of burropion chromically, there was an increase in moderne of hepatic hyperplastic modules and hepatically lar hypertrophy. In dogs receiving large doses of bupropion chronically efficies histologic changes were seen in the liver and laboratory tests suggesting mild hispaticallular nijury were noted; and account of source training and account of source training the second sec

PRECAUTIONS TO LOT MAINTENANCE SEE SOME CANAR GENERAL GRAND GENERAL GRAN General: Allergic Reactions. Anaphylactor reactions characterized by symptoms such as printing, urticaria, angion-dema, and dyspica requiring medical treatment have been reported at a rate of about 1-3 perthogram in clinical trials of ZYBAN, in addition, there have been rare spontaneous postmanketing reports of crythems, multiforms, Stevens, Johnson, syndrome, and anaphylactic shock associated with buppopion, and a deaded on it is best in a nedstinitude inseemils. The the dose response smoking cessation, trial; 29% of patients treated with 150 mg/day of ZYBAN and 35% of patients treated with 300 mg/day of ZYBAN experienced insomnia, compared to 21% of placebo treated patients; Symptoms were sufficiently severe to require discontinua tion of treatment in 0.6% of patients treated with ZYBAN and none of the patients treated with placeboom and the In the comparative trial, 40% of the patients treated with 800 mg/day of ZYBAN, 28% of the patients treated with 21 mg/day of NTS, and 45% of the patients treated with the combination of ZYBAN and NTS experienced insomnia compared to 18% of placebo-treated patients. Symptoms were

and continue to require discontinuation of featurest sufficiently severe to require discontinuation of featurest in 0.8% of patients treated with ZYBAN and none of the patients in the other three treatment groups.

Insomnia may be minimized by avoiding bedtime doses and if necessary, reduction in dose.

s west on to registe breat and promote

if necessary, reduction in dose.

Psychosis, Contusion, and Other Neuropsychiatric Pharmomens: In clinical trinla with ZYBAN, conducted in non-depressed smokers, the incidence of neuropsychiatric side effects was generally comparable to placebo. Depressed patients treated with homeone tients treated with hupropion in depression trials have been reported to show a variety of neuropsychiatric signs and symptoms including delusions, hallucinations, psychosis; concentration disturbance, paranois, and confusion. In

concentration, discurpance, paranous, and contusion in some cases, these symptoms abated upon does reduction and/or withdrawal of treatment.

Activation of Psychosis, and/or Menies. Antidepressants can precipitate manic episodes in hipolar disorder patients, during the depressed phase of their illness and may activate latent psychosis in other susceptible individuals. The susceptible individuals. tained-release formulation of bupropion is expected to pose similar risks. There were no reports of activation of psychosis or mania in clinical trials with ZYBAN conducted in non-

depressed smokers Use in Patients With Systemic illness: There is no clinical experience establishing the safety of ZYBAN in patients with a recent history of myocardial infarction or unstable heart disease. Therefore, care should be exercised if it is used in these groups. Bupropion was well tolerated in de-pressed patients who had previously developed orthostatic pressed patients who had previously developed ormostatic hypotension while receiving tricyclic antidepressants and was generally well tolerated in a group of 36 depressed in patients with stable CHP However, burropion was associated with a rise in supine blood pressure in the study of patients with CHP, resulting in discontinuation of treatment in two patients for exacerbation of baseline hyperganging. in two patients for exacerbation of baseline hypergangion. In the comparative trial, 6.1% of patients treated with the combanation of ZYHAN and NTS had treatment emergent hypertension compared to 2.5% 1.6% and 3.1% of patients treated with ZYHAN NTS and placebo, respectively. The majority of these patients had evidence of preexisting by pertension. Three patients (1.2%) treated with the combination of ZYHAN and NTS and one patient (0.4%) treated with NTS had study medication discontinued due to hypertension compared to none of the patients treated with ZYHAN or placebo Monitoring for treatment emergent hypertension, is recommended in patients receiving the combinations. sion is recommended in patients receiving the combination of ZYBAN and NTS.

of ZIBAN and NIS. Because bupropion hydrochloride and its metabolites are al because outpropon nyarocatoride and us measousceaus unmost completely exerted through the kidney and metabolites are likely to undergo conjugation in the liver brief to urinary excretion, treatment of patients with renal of he patic impairment should be initiated at feducad dosage as bupropion and its metabolites may accumulate in such patients to a greater extent than usual. The patient should be closely monitored for possible toxic effects of elevated blood and tissue levels of drug and metabolites.

Information for Patients: See PATIENT INFORMATION af the end of this labeling for the text of the separate leaflet provided for patients. Physicians are advised to review the leaflet with their patients and to emphasize that ZYBAN contains of the strame active singredient in found on well BUTRIN and WELLBUTRIN SR used to treat idepression and that ZYBAN should not be used in conjunction with WELLBUTRIN WELLBUTRIN SR or any other medications that contain bupropion hydrochloride peninted Laboratory Tests: . There are no specific laboratory tests recommended ada ones favorada calla alcalmaggal bene acit Drug Interactions: In vitro studies indicate that bupropion

is primarily metabolized to hydroxybupropion by the CYP2B6 isoenzyme. Therefore, the potential exists for a drug interaction between ZYBAN and drugs that affect the CYP2B6 isoenzyme metabolism (e.g., orphenadrine and cyclophosphamide). The threehydrobupropion metabolite of bupropion does not appear to be produced by the cytochrome

P450 isoenzymes. No systemic data have been collected, the metabolism of ZYBAN following concomitant admin tration with other drugs or, alternatively, the affect of  $\alpha$ comfrant administration of ZYBAN on the metafolishmother drugs.

comitant administration of ZYBAN on the metabolism oblief firings.

Animal data indicated that bupropion may be an inducer drug metabolizing enzymes in humans. However, following the control of the con

Limited clinical data suggest a higher incidence of adver experiences in patients receiving concurrent administration of bupropion and levodopa. Administration of ZYBAN to p tients: receiving levodopa concurrently, should be unde talten with caution, using small initial doses and gradu dose increases retrieve bornelses and that systematics of Conguerent administration of ZYBAN and agents (a.g., a.

theychotics, antidepressants, theophylline, systemic, at theigh, etc.) of treatment regimens (e.g., abrupt discontinution, of benzodiazepines) that lower esizure threshol should be undertaken only with extreme caution (se WARNINGS)
Physiological changes resulting from smoking cessation.

self, with or without treatment with ZYBAN, may alter the pharmacokinetics of some concomitant medications, whic may require dosage adjustment to suits unit succession

Calcinogenesis, Mutagenesis, Impairment of Fentility: Life time carcinogenicity studies were performed in cate an mile at doses un to 300 and 150 mg/kg penday respectivel These doses are approximately ten and two times the man imum recommended human dose (MRHD), respectively, o a reg/m2 basis. In the rat study, there was an increase nodular proliferative lesions of the liver at doses of 100 t 300 mg/kg per day (approximately three to ten times the MRHD on a mg/m; basis), lower doses were not tested. The question of whether or not such lesions may be precursors, necessar of the liver is currently unresolved. Similar live lesions were not seen in the mouse study, and no increase; malignant tumors of the liver and other organs was seen i

Bunroulous produced a positive response (kwo, te, three time control mutation rate) in two of five strains in the Ames hat ternal mutation tate) in two of five strains in the Ames hat ternal mutation to the control mutation rate of the control muta errations in one of three in vivo rat hone marrow cytogeni

orthops in the minister, we have delivered the studies of impaired studies for the studies no avidence of impaired featility or harm to the fetus due to bupropion. There are no adequate and well-controlled atua ies in pregnant women. Because animal reproduction stud ies are not always predictive of human response, this dru should be used during pregnancy only if clearly needed Pregnant emokers should be ancouraged to attempt cessa tion using educational and behavioral interventions before

pharmacological approaches are used.

pharmacological approaches are used.

To monitor fetal outcomes of pregnant women exposed to
ZYHAN, Glaxo Wellsome inc. meintains a Ruppopion Pregnancy Registry. Health care providers are encouraged to
register patients by calling (800) 1722-8282, ext. 59441.

Labor and Delivery: The effect of ZYBAN on labor and de livery in humans is unknown.

Nursing Mothers: Bupropion and its metabolites are se-creted in human milk. Because of the potential for serious adverse reactions in nursing infants from ZYBAN, a decision should be made whether to discontinue nursing or a discontinue the drug, taking into account the importance of the drug to the mother.

Pediatric Use: Clinical trials with ZYBAN did not include individuals under the age of 18. Therefore, the safety add efficacy in a pediatric smoking population have not been established. The immediate-release formulation of hupropion

Continued on next page

This product information is based on labeling in effect on June 1, 1998. For further information, contact via direct mail, ph or web site Medical Information: Glaxo Wellcome Inc. PO Box of was site medical information: Glaxo Venconie inc. (M.Bur. 1335)8. Research Triangle Park, NC 27709. Healthque Professionals (Medical Information); 800-334-0089. Patients (Customer Response Center): 888-TALK2GW (1-888-825-5249) Glaxo Wellcome Corporate Web Site: www.glaxowellcome.com

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studied in 104 pediatric patients (age range, 6 to 16) in cal trials of the drug for other indications. Although rally well tolerated, the limited exposure is insufficient ssess the safety of bupropion in pediatric patients. sseas the satety of huprophon in pediatric patients. In the Eldedy: In general, older patients are known to abolize drugs more slowly, and to be more sensitive to side effects of drugs. A single-dose pharmacokinetic ty demonstrated that the disposition of huprophon and metabolities in elderly, subjects, was similar to that, of agar, subjects (see CLINICAL PHARMACOLOGY). Of approximately, 5,600 patients who participated in clinicals with huproping austrance-release relates (constituted in clinicals with humroping austrance-release relates (constituted in clinicals with humroping austrance-release relates). approximately, 0.0001 passence rules passence tablets (depressible with buppropion sustained-release tablets (depressing sustained), 303 were 60 to 69 years and 88 were 70 years of age or older. The experience patients 60 years of age or older was similar to that in oger patients.

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### WERSE-REACTIONS animpos sincipação ormanique

also WARNINGS and PRECAUTIONS) and deligrated by information included under ADVERSE REACTIONS is ed primarily on data from the dose response trial and comparative trial that evaluated ZYBAN for smoking action (see CEINICAL TRIALS). Information on addial adverse events associated with the sustained release nulation of bupropion in depression trials, as well as the rediate-release formulation of bupropion, is included in parate section (see Other Events Observed During the ical Development and Postmarketing Experience of Building

rerse Events Associated With the Discontinuation of stment. Adverse events were sufficiently troublesome ause discontinuation of treatment in 8% of the 706 paits treated with ZYBAN and 5% of the \$13 patients ited with placebo. The more common events leading to continuation of treatment with ZYBAN included nervous tem disturbances (8.4%), primarily tremors, and skin irders (2.4%), primarily rashes:

idense (4.4%), primarny rusues.

dense of Commonly Observed Adverse Events: The it commonly observed adverse events commonly observed adverse events commonly assoed with the use of ZYBAN were dry mouth and insom-the most commonly observed adverse events were ded as those that consistently occurred at a rate of five pertage points greater than that for placebo across clinical

se Dependency of Adverse Events: The incidence of mouth and insomnia may be related to the dose of BAN: The occurrence of these adverse events may be simized by reducing the dose of ZYBAN: In addition, inmin may be minimized by avoiding bedtime doses.

verse Events Occurring at an Incidence of 1% or More ong Patients Treated With ZYBAN: Table 3 enumers selected treatment emergent adverse events from the e-response trial that occurred at an inicidence of 1% or re and were more common in patients treated with BAN compared to these treated with placebo. Table 4 imerates selected treatment-emergent adverse events m the comparative trial that occurred at an incidence of or more and were more common in national treated with BAN, NTS, or the combination of ZYBAN and NTS comred to those treated with placebo. Reported adverse ints were classified using a COSTART-based dictionary.

lable 3: Treatment-Emergent Adverse Event Incidence in the Dose-Response Trial\*

Body System/ Adverse Experience	2YBAN <sup>12</sup> 100 to 300 mg/day (a = 461)	Placebo (n = 150) %
dy (General) leck pain llergic reaction	1 77 77 <b>2</b> 7 57 67 675 1 46 Gust <b>1</b> 6 12 (46)	od a <b>∠1</b> 2/ i Noma M
rdiovascular lot flashes lypertension		
gestive bry mouth the CARVE of acreased appetite or ser- morexia a synthographic	n-ritors aris iw libin ( <b>11</b> -in 20 - in litt is now <b>2</b> -bit tabora	lerganiced Ormo <b>5</b> oka Sime <b>≤1</b> icc
usculoskeletal element urthralgia Galdison no bessent	ess strangischer an est 4	f .bodddd; 8 1
aryous system naomina	i eller inf <b>g</b> imanon, no vlediod homenetor: E	ी, स्ट्रीनीटि, रिकार का प्रकृति अस्ट
hinking abnormality	ล้าอเกรอในใ คู้เหมือนให้เ แ ซิลิซิ เก็จประจำ ของเมษา	อกเล่อย <mark>∂</mark> ไดน?ื่ ไวเลยายาลแล้ว

Skin	sproved trieffering	F 45 202.13
Pruritus	3,70, 1,71, 1827	<1
Rash	.1	<1
Dry skin	2	0.,,:
Urticaria TYX	1	3O
Special senses	WASHAWAN !	186 W. W.
Taste perversion	3 m 2 2	<b>~1</b>
រំបើ្សទី ស.ស.) : : : : : : : : : : : : : : : : : : :	field v (i)	18-48 - 2

\*Selected adverse events with an incidence of at least 1% of patients treated with ZYBAN and more frequent than in the placebo group. 中华兴顿社

[See table 4 at top of next page]

Other Events Observed During the Clinical Development and Postmarketing Experience of Bupropion: In addition to the adverse events noted above, the following events have been reported in clinical trials with the sustained-release formulation of bupropion in depressed patients and in nondepressed smokers, as well as in clinical trials and postmarketing clinical experience with the immediate-release formulation of bupropion.

Adverse events for which frequencies are provided below oc-curred in clinical trials with bupropion sustained release. The frequencies represent the proportion of patients who experienced a treatment-emergent adverse event on at least one occasion in placebo-controlled studies for depression (n=987) or smoking cessation (n=1,013), or patients who experienced an adverse event requiring discontinuation of treatment in an open-label surveillance study with bupropion sustained release tablets (n=3,100). All treatmentemergent adverse events are included except those listed in Tables 3 and 4, those events listed in other safety-related sections of the insert, those adverse events subsumed under COSTART terms that are either overly general or excessively specified so as to be uninformative; those events not reasonably associated with the use of the drug, and those events that were not serious and occurred in fewer than two patients

Events are further categorized by body system and listed in order of decreasing frequency according to the following definitions of frequency. Frequent adverse events are de-fined as those occurring in at least 1/100 patients. Infrequent adverse events are those occurring in 1/100 to 1/1,000 atients, while rare events are those occurring in less than 1/1,000 patients.

Adverse events for which frequencies are not provided occurred in clinical triels or postmarketing experience with the immediate release formulation of bupropion. Only those adverse events not previously listed for sustained-release bupropion are included. The extent to which these events may be associated with ZYBAN is unknown.

Body (General): Frequent were asthenia, fever, and head-ache. Infrequent were back pain, chills, inguinal hernia, musculoskeletal chest pain, pain, and photosensitivity. Rare was malaise.

Cardiovascular: Infrequent were flushing, migraine, poscardiovascular: intrequent were nushing, migraine, pos-tural hypotension, stroke, tachycardia, and vasodilation. Rare was syncope. Also observed were cardiovascular disorder, complete AV block, extrasystoles, hypotension, myocardial infarction, phlebitis, and pulmonary embolism.

Digestive: Frequent were dyspepsia, flatulence, and vomiting. Infrequent were abnormal liver function, brurism dysphagia, gastric reflux, gingivitis, glossitis, jaundice, and stomatitis. Rare was edema of tongue. Also observed were colitis, esophagitis, gastrointestinal hemorrhage, gum hem-orrhage, hepatitis, increased salivation, intestinal perforation, liver damage, pancreatitis, stomach ulcer, and stool ab-

Endocrine: Also observed was syndrome of inappropriate

Hemic and Lymphatic: Infrequent was ecchymosis. Also observed were anemia, leukocytosis, leukopenia, lymphadenopathy, and pancytopenia

Metabolic and Nutritional: Infrequent were edema, increased weight, and peripheral edema. Also observed was glycosuria: Width and stocked of successful with the Musculoskeletal: Infrequent were legiciamps and twitch-

ing. Also observed were arthritis and muscle rigidity/fever/ rhabdomyolysisasayaqrao et la arrawdad vill allow talls if

Nervous System: Frequent were agitation, depression, and irritability. Infrequent were abnormal coordination CNS stimulation, confusion, decreased libido, decreased memory, depersonalization, emotional lability, hostility, hyperkinesia; hypertonia, hypesthesia; paresthesia; suicidal ideation, and vertigo. Rare were amnesia, ataxia, derealization, and hypomania. Also observed were abnormal electroencephalogram (EEG); akinesia, aphasia, coma, delirium, delusions, dysarthria, dyskinesia, dystonia, euphoria, extrapyramidal syndrome, hypokinesia, increased libido, manic reaction, neuralgia, neuropathy, paranoid reaction, and unmasking tardiye dyskinesia. Respiratory: Rare was bronchospasm. Also observed was

Skin: Frequent was sweating. Infrequent was acne and dry skin. Rare was maculopapular rash. Also observed were angioedema, exfoliative dermatitis, and hirsutism.

Special Senses: Frequent was amblyopia. Infrequent were accommodation abnormality and dry eye. Also observed were deafness, diplopia, and mydriasis.

Urogenital: Frequent was urinary frequency. Infrequent were impotence, polyuria, and urinary urgency. Also observed were abnormal ejaculation, cystitis, dyspareunia; dysuria, gynecomastia, menopause, painful erection, prostate disorder, salpingitis, urinary incontinence, urinary retention, urinary tract disorder, and vaginitis.

### DRUG ABUSE AND DEPENDENCE HOD MANN AND COMMIT

ZYBAN is likely to have a low abuse potential. Humans: There have been few reported cases of drug dependence and withdrawal symptoms associated with the immediate-release formulation of bupropion. In human studies of abuse liability, individuals experienced with drugs of abuse reported that buproplen produced a feeling of euphoria and desirability. In these subjects, a single dose of 400 mg (1.33 times the recommended daily dose) of bupropion produced mild amphetamine-like effects compared placebo on the Morphine-Benzedrine Subscale of the Addiction Research Center Inventories (ARCI), which is indicative of euphorigenic properties and a score intermediate be-tween placebo and amphetamine on the Liking Scale of the ARCI.

Animals: Studies in rodents and primates have shown that bupropion exhibite some pharmacologic actions com-mon to psychostimulants. In rodents, it has been shown to increase locomotor activity, elicit a mild stereotyped behavioral response, and increase rates of responding in several schedule controlled behavior paradigms. In primate models to assess the positive reinforcing effects of psychoactive drugs; bupropion was self-administered intravenously. In rate, bupropion produced amphetamine and cocaine like discriminative stimulus effects in drug discrimination paradigms used to characterize the subjective effects of psychoactive drugs.

The possibility that bupropion may induce dependence

should be kept in mind when evaluating the desirability of including the drug in smoking cessation programs of individual patients.

OVERDOSAGE:
Human Overdose Experience: There has been very limited

experience with overdosage of the sustained-release formulation of bupropion; three such cases were reported during clinical trials in depressed patients. One patient ingested 3,000 mg of bupropion sustained-release tablets and vomited quickly after the overdose; the patient experienced blurred vision and lightheadedness. A second patient, ingested a "handful" of bupropion sustained-release tablets and experienced confusion, lethargy, nausea, jitteriness, and seizure. A third patient ingested 3,600 mg of hypropion sustained-release tablets and a bottle of wine; the patient experienced nausea, visual hallucinations, and "grogginess." None of the patients experienced further sequelae. There has been extensive experience with overdosages of the immediate release formulation of hupropion. Thirteen overdoses occurred during clinical trials in depressed patients. Twelve patients ingested 850 to 4,200 mg and recovered without significant sequelae. Another patient who ingested 9,000 mg of the immediate-release formulation of bupropion and 300 mg of tranylcypromine experienced a grand mal seizure and recovered without further sequelse.

Since introduction, overdoses of up to 17,500 mg of the immediate-release formulation of bupropion have been re-

ported. Seizure was reported in approximately one third of all cases. Other serious reactions reported with overdoses of the immediate-release formulation of bupropion alone included hallucinations, loss of consciousness, and sinus tachvcardia. Fever, muscle rigidity, rhabdomyolysis, hypotension, stupor, coma, and respiratory failure have been reported when the immediate-release formulation of bupropion was part of multiple drug overdoses.

Although most patients recovered without sequelae, deaths

associated with overdoses of the immediate release formulation of bupropion alone have been reported rarely in patients ingesting massive doses of the drug. Multiple uncontrolled seizures, bradycardia, cardiac failure, and cardiac arrest prior to death were reported in these patients.

Management of Overdose: Following suspected overdose, hospitalization is advised. If the patient is conscious, vomiting should be induced by syrup of speciel Activated charcoal also may be eduministated every 6 hours during the first 12 hours after ingestion. Baseline laboratory values should be obtained. Electrocardiogram and EEG monitoring also are recommended for the next 48 hours. Adequate fluid in take should be provided.

If the patient is stuporous, comatose, or convulsing, airway intubation is recommended prior to undertaking gastric lavage. Although there is little clinical experience with lavage following an overdose of bupropion, it is likely to be of benefit within the first 12 hours after ingestion since absorption of the drug may not yet be complete.

Table 4: Treatment-Emergent Adverse Event Incidence In the Comparative Trial\*

Adverse Experience (COSTART Term)	ZYBAN <sup>™</sup> 300 mg/day (n = 243) %	Nicotine Transdermal System (NTS) 21 mg/day (n = 243)	ZYBAN and NTS (n = 244)	Placebo (n = 159
Body Abdominal pain Accidental injury Chest pain Neck pain Factal edema	3	4, , , , , , , , , , , , , , , , , , ,	1 1 3 3	1 1 1 0
Cardiovascular Hypertension Palpitations	1 2	v 1 11. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	The state of the s	0
Digestive Nausea Dry mouth Constipation Diarrhea Anorexia Mouth ulcer Thirst	90000000000000000000000000000000000000	of hands in the second of the	Allest (v. 1.1.34), the least of the least o	3 1
Musculoskeletal Myalgia Arthralgia	kanalan sari Hilberta enek Hilberta enek	<b>1</b> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	to a supply to a s	0 3
Vervous system Insomnia Dréam abnormality Anxiety Disturbed concentration Dizziness Nervousness Tremor Dysphoria	40 5 8 9 10 4	3	3 3 45 45 45 4 5 4 5 5 6 6 6 6 6 6 6 6 6 6	vers earn 8 () ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;
espiratory Rhinitis ncreased cough Tharyngitis sinusitis Jyspnea pistaxis	12 3 3 2	The Oppoint State Col. The Adapting State Col. The Ada	A Miller of Part of the	7 66 <b>1</b> 0 36 5
in pplication site reaction† ash ruritus rticaria	11. 4:	17. 17. 33. 34. 54. 54. 54. 54. 54. 54. 54. 54. 54. 5	15. 3	0 
scial Senses aste perversion nnitus	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	La va <b>0</b> , and the a la va la	2	is madaliti zvinge kana oli oli oli oli is alko an espora is alko an espora is algado i sanot

\*Selected adverse events with an incidence of at least 1% of patients treated with either ZYBAN, NTS, or the combination of ZYBAN and NTS and more frequent than in the placebo group. . 700 †Patients randomized to ZYBAN or placebo received placebo patches.

รับ (การ ค.ศ. 2012) 38 ครับ (ค.ศ. 2012) 38 ครับ (ค.ศ. 2013) While diuresis, dialysis, or hemoperfusion are sometimes used to treat drug overdesage; there is no experience with their use in the management of overdoses of bupropion. Because diffusion of bupropion and its metabolites from tissue to plasma may be slow, dialysis may be of minimal benefit: Based on studies in animals, it is recommended that seizures be treated with an intravenous benzodiazepine preparation and other supportive measures, as appropriate. Further information about the treatment of overdoses may 

### DOSAGE AND ADMINISTRATION

ZYBAN: Usual Dosage for Adults: The recommended and maximum dose of ZYBAN is 300 mg/day, given as 150 mg twice daily. Dosing should begin at 150 mg/day, given every day for the first 3 days, followed by a dose increase for most patients to the recommended usual dose of 300 mg/day. There should be an interval of at least 8 hours between successive doses. Doses above 300 mg/day should not be used (see WARNINGS). Treatment with ZYBAN should be initiated while the patient is still smoking, since approximately I week of treatment is required to achieve steady-state blood levels of bupropion. Patients should set a "target quit date" within the first 2 weeks of treatment with ZYBAN, generally in the second week. Treatment with ZYBAN should be continued for 7 to 12 weeks; duration of treatment should be based on the relative benefits and risks for individual patients. If a patient has not made significant progress towards abstinence by the seventh week of therapy with ZYBAN, it is unlikely that he or she will quit during that attempt, and treatment should probably be discontinthat attempt, and treatment should probably be discontin-ued. Dose tapering of ZYBAN is not required when discon-tinuing treatment. It is important that patients continue to receive counseling and support throughout treatment with ZYBAN, and for a period of time thereafter.

Individualization of Therapy: Patients are more likely to quit smoking and remain abstinent if they are seen frequit smoking and remain abstinent it they are seen tre-quently and receive support from their physicians or other health care professionals. It is important to ensure that pa-tients read the instructions provided to them and have their questions answered. Physicians should review the patient's overall smoking cessation program that includes treatment with ZYBAN. Patients should be advised of the importance of participating in the behavioral interventions, counseling, and/or support services to be used in conjunction with ZYBAN. See information for patients at the end of the package insert.

The goal of therapy with ZYBAN is complete abstinence. If a patient has not made significant progress towards absti-nence by the seventh week of therapy with ZYBAN, it is un-likely that he or she will quit during that attempt, and treatment should be discontinued:

Patients who fail to quit smoking during an attempt may benefit from interventions to improve their chances for success on subsequent attempts. Patients who are unsuccessful should be evaluated to determine why they failed. A new quit attempt should be encouraged when factors that contributed to failure can be eliminated or reduced, and conditions are more favorable.

Maintenance: Although clinical data are not available regarding the long-term use (>12 weeks) of bupropion for smoking cessation, bupropion has been used for longer periods of time in the treatment of depression. Whether to continue treatment with ZYBAN for periods longer than 12 weeks for smoking cessation must be determined for individual patients.

Combination Treatment With ZYBAN and a Nicotine Transdermal System (NTS): Combination treatment with ZYBAN and NTS may be prescribed for smoking cessation. The prescriber should review the complete prescribing information for both ZYBAN and NTS before using comparing tion treatment. See also CLINICAL TRIALS for met and dosing used in the ZYBAN and NTS combination t Monitoring for treatment emergent hypertension in tients treated with the combination of ZYBAN and NI recommended.

### HOW SUPPLIED

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HOW SUPPLIED

ZYBAN Sustained-Release Tablets, 150 mg of bupropion drochloride, are purple, round, biconvex, film-coated tal printed with "ZYBAN 150" in bottles of 60 (NDC 0173-0) 02) tablets and the ZYBAN Advantage Pack™ contains bottle of 60 (NDC 0173-0556-01) tablets.

Store at controlled room temperature, 20° to 25°C (68 77°F) (see USP). Dispense in tight, light-resistant conters as defined in the USP.

PATIENT INFORMATION: The following wording contained in a separate leaflet provided for patients.

Information for the Patient ZYBAN™ (bupropion hydrochloride) Sustained-Rele

Please read this information before you start tak ZYBAN. Also read this leaflet each time you renew your scription, in case anything has changed. This information to intended to take the place of discussions between and your doctor. You and your doctor should discuss ZYB as part of your plan to stop smoking. Your doctor has a scribed ZYBAN for your use only. Do not let anyone else your ZYBAN.
IMPORTANT WARNING:

There is a chance that approximately I out of every 1,

people taking bupropion hydrochloride, the active ingreent in ZYBAN, will have a seizure. The chance of this h pening increases if you:

have a seizure disorder (for example, epilepsy);
have or have had an eating disorder (for example, bulir

or anorexia nervosa);

take more than the recommended amount of ZYBAN, take other medicines with the same active ingredient ti is in ZYBAN, such as WELLBUTRIN® (bupropion hyd chloride) Tablets and WELLBUTRIN® SR (bupropion drochloride) Sustained-Release Tablets. (Both of the medicines are used to treat depression.)

You can reduce the chance of experiencing a seizure by lowing your doctor's directions on how to take ZYBAN. I should also discuss with your doctor whether ZYBAN right for you. take more than the recommended amount of ZYBAN;

right for you.

1. What is ZYBAN?

1. What is ZYBAN?

ZYBAN is a prescription medicine to help people quit sming. Studies have shown that more than one third of people quit smoking for at least 1 month while taking ZYBAN a participating in a patient support program. For many 1 tients, ZYBAN reduces withdrawal symptoms and the ut to smoke. ZYBAN should be used with a patient support program. It is important to participate in the behavior program counseling, or other support program your heal cure professional recommends.

2. Who should not take ZYBAN?

You should not take ZYBAN if you:

have a seizure disorder (for example, epilepsy).

 are already taking WELLBUTRIN, WELLBUTRIN SR. any other medicines that contain bupropion hydroch

have or have had an eating disorder (for example, bulin

or anorexia nervosa).

are currently taking or have recently taken a monoami oxidase inhibitor (MAOI). e die i e

are allergic to bupropion.

3. Are there special concerns for women?

ZYBAN is not recommended for women who are pregnant breast-feeding. Women should notify their doctor if they be come pregnant or intend to become pregnant while taking ZTBAN

4. How should I take ZYBAN?

- You should take ZYBAN as directed by your doctor. Ti usual recommended dosing is to take one 150-mg tablet the morning for the first 3 days. On the fourth day, beg taking one 150-mg tablet in the morning and one 150-n tablet in the early evening. Doses should be taken at lea 8 hours apart.
  Never take an "extra" dose of ZYBAN. If you forget
- take a dose, do not take an extra tablet to "catch up" f the dose you forgot. Wait and take your next tablet at tl regular time. Do not take more tablets than your doct prescribed. This is important so you do not increase you chance of having a seizure.
- It is important to swallow ZYBAN Tablets whole. Do n chew, divide, or crush tablets.

Continued on next page

This product information is based on labeling in effect on Jur 1, 1998. For further information, contact via direct mail, phon or web site Medical Information: Glaxo Wellcome Inc., PO Br 13398. Research Triangle Park, NC 27709. Healthcal Professionals (Medical Information): 800-334-0089 Patien (Customer Response Center): 888-TALK2GW (1-888-825-524 Glaxo Wellcome Corporate Web Site: www.glaxowellcome.co

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having should itake ZYBAN7m. 1 10 garon has street people should take ZYBAN7m. 7 to 12 weeks Follow ur doctor's instructions. .doaled amuse our

When should I stop smoking? When should I stop smoking?

\*\*Comparison of takes about 1 week for ZYBAN to reach the right levels in ur body to be effective. So, to maximize your chance of dtling, you should not stop smoking until you have been king ZYBAN for 1 week You should set a date to stop toking during the second week you're taking ZYBAN.

is not physically dangerous to smoke and use ZYBAN at esame time. However, continuing to smoke after the date used to stop smoking will seriously reduce your chance of eaking your smoking habit.

Can ZYBAN be used at the same time as nicotine

a, ZYBAN and nicotine patches can be used at the same ne but should only be used together under the supervision your doctor. Using ZYBAN and nicotine patches together sy raise your blood pressure! Your doctor will probably ant to check your blood pressure regularly to make sure at it stays within acceptable levels? J'NOT SMOKE AT ANY TIME if you are using a nicotine tch or any other nicotine product along with ZYBAN. It is ssible to get too much nicotine and have serious side efothers or the sale airmedevelous soin

otaget neither edit infrincefeed entaining of stimed element in Whiat are possible side effects of ZYBAN? ke all medicines, ZYBAN may cause side effects a success The most common side effects include dry mouth and dif-The most common successes include my nontra and the college state effects are generally mild and often disappear after a few weeks. If you have difficulty sleeping, evoid taking your medicine too close to bedfime Thermost common side effects that caused people to stop taking ZYBAN during dinical studies were shakiness and skin rashod) and a control of the control

have a rash or other troublesome side effects.

Use caution before driving a car or operating complex

hazardous machinery until you know if ZYBAN affects your ability to perform these tasks. SHARYS of Tarrel h Can Ldrink elcohol while Lam taking ZYBAN?

is best to not drink alcohol at all or to drink very little file faking ZVBAN. If you drink a lot of alcohol and sudmly two, you may increase your chance of having a set ife. Therefore, it is important to discuss your use of alcolouvilly your doctor before you begin taking NYBAN ... Will ZYBAN affect other medicines! am taking it is my affect other medicines, you se taking it. is my.

ortant not to take medicines that may increase the chance r you to have a seizure. Therefore, you should make sure nat your doctor knows about all medicines—prescription or senthe counter. you are taking or plan to take Z.Do ZYBAN Tablets have a characteristic odor?

YBAN Tablets may have a characteristic odor. If present, its odor in mornal is a constant and over to over

3. How should I store ZYBAN?
Store ZYBAN at room temperature out of direct similant.

Store ZYBAN at room temperature, out of direct sunning.

Keep ZYBAN in a tightly closed container.

Keep ZYBAN out of the reach of children.

Also summary provides important information about YBAN. The summary cannot replace the more detailed in impation, that you need from your doctor. If you have any uestions or concerns about either ZYBAN or smoking cess. ation, talk to your doctor or other health care professional, [ABITRO], is a registered trademark of Ciba-Geigy Corpo-

ationiat gap-Ord and what of all manifeshmenineses launt LS: PatentiNos: 5,427,798; and 5,358,970 and gainteen edi-Copyright 1997 Glaxo Wellcome Inc. All fights reserved. opteinber 1997/RI-448 sauf pointe vices off at helder

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Alloqueinos) a santani BARTA mais ser a sura sagasi se si e 00 mg Scored Tablets and satura sagasi se si e sagasi sagasi sagasi sagasi sa sisini sagasi saga 00 mg Scored Tablets

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ESCRIPTION

WEOPRIM (allopurinol) is known chemically as 1,5-diby-WOORIM (allopurinol) he known chamically as 1,5-dibyro-4H pyrazolol3,4-d pyrimidin 4-one It is a kanthine or
liab inhibitor which is administered orally. Each scored
hits tablet contains 100 ing allopurinol and the inactive
igredients lactose, magnesium steerate, potato starch, and
ovidone. Each scored peach tablet contains 300 mg allopumol and the macrive ingredients corn starch, FD&C vellow No. 6 Lake, lactose, magnesium stearate, and povidene. Its solubility in water at 37°C is 80.0 mg/dL and is greater in an alkaline solution. anthodis

CLINICAL PHARMACOLOGY

ZYLOPRIM acts on purine catabolism, without disrupting the biosynthesis of purines. It reduces the production of uric acid by inhibiting the biochemical reactions immediately preceding its formation. ZYLOPRIM is a structural analogue of the natural purine

formal-modification

base, hypoxanthine. It is an inhibitor of xanthine oxidase, the enzyme responsible for the conversion of hypoxanthine to xanthine and of xanthine to uric acid, the end product of purine metabolism in man. ZYLOPRIM is metabolized to the corresponding xanthine analogue, oxipurinol (alloxanthine), which also is an inhibitor of xanthine oxidase.

It has been shown that reutilization of both hypoxanthine and xanthine for nucleotide and nucleic acid synthesis is markedly enhanced when their oxidations are inhibited by ZYLOPRIM and oxipurinol. This reutilization does not dis-rupt normal nucleic acid anabolism, however, because feedback inhibition is an integral part of purine biosynthesis. As a result of xanthine oxidase inhibition, the serum concentration of hypoxanthine plus xanthine in patients receiving ZYLOPRIM for treatment of hyperuricemia is usually in the range of 0.3 to 0.4 mg/dL compared to a normal level of approximately 0:15 mg/dL. A maximum of 0.9 mg/dL of these oxypurines has been reported when the serum urate was lowered to less than 2 mg/dL by high doses of ZYLOPRIM. These values are far below the saturation levels at which point their precipitation would be expected to occur (above 7 mg/dL).

The renal clearance of hypoxanthine and xanthine is at least 10 times greater than that of uric acid. The increased xanthine and hypoxanthine in the urine have not been accompanied by problems of nephrolithiasis. Xanthine crystalluria has been reported in only three patients. Two of the patients had Lesch-Nyhan syndrome, which is characterized by excessive uric acid production combined with a deficiency of the enzyme, hypoxanthineguanine phosphoribo-syltransferase (HGPRTase). This enzyme is required for the conversion of hypoxanthine, xanthine, and guanine to their respective nucleotides. The third patient had lymphosarcoma and produced an extremely large amount of uric acid

because of rapid cell lysis during chemotherapy.

ZYLOPRIM is approximately 90% absorbed from the gastrointestinal tract. Peak plasma levels generally occur at 1.5 hours and 4.5 hours for ZYLOPRIM and oxinurinol respectively, and after a single oral dose of 300 mg ZYLOPRIM. maximum plasma levels of about 3 mag/mL of ZYLOPRIM and 6.5 mcg/mL of oxipurinol are produced.

Approximately 20% of the ingested ZYLOPRIM is excreted in the feces. Because of its rapid exidation to exipurinol and a renal clearance rate approximately that of glomerular fil-tration rate, ZYLOPRIM has a plasma half-life of about 1 to 2 hours. Oxipurinol, however, has a longer plasma half-life (approximately 15 hours) and therefore effective xanthine oxidase inhibition is maintained over a 24-hour period with single daily doses of ZYLOPRIM. Whereas ZYLOPRIM is not a single daily doses of ZYLOPRIM. cleared essentially by glomerular filtration, oxipurinolis resu absorbed in the kidney tubules in a manner similar to the reabsorption of uric acid.

reabsorption of uric acid.

The clearance of oppurinol is increased by uricosumic drugs; and as a consequence, the addition of a uricosumic agont reduces to some degree the inhibition of xanthine oxidate by oxipurinol and increases, to some degree the urinary excretion of uric acid. In practice, the net effect of such combined therapy, may be useful in some patients in achieving minimum serum uric acid levels proyided the total urinary juric acid levels proyided the total urinary juric acid load does not exceed the competence of the patient's re-

vera, multiple myeloma, and psoriasis. It may occur with the use of diviretic agents, during renal dialysis, in the presence of renal damage, during starvation or reducing dista, and in the treatment of neoplestic disease where rapid resiount of tissue masses may occur Asymptomatic hypernatic ricemia is not an indication for treatment with ZYLOPRIM
(see INDICATIONS AND USAGE).

Gout is a metabolic disorder which is characterized by hyperuricemia and resultant deposition of monosodium urate peruricening and residently the joints, and kidneys, The etj. ology of this hyperuricemia is the overproduction of wic acid in relation to the patient's ability to excrete it. If progressive deposition of urates is to be arrested or reversed it is necessary to reduce the serum drie acid level below the saturation point to suppress unate precipitation.

Administration of ZYLOPRIM generally results in a fall in both serum and urinary uricarid within 2 to 3 days. The

degree of this decrease can be manipulated almost at will since it is dose-dependent. A week or more of treatment with ZYLOPRIM may be required before its full effects are manifested likewise, uric acid may return to pretreatment levels slowly (usually after a period of 7 to 10 days following cessation of therapy). This reflects primarily the accumulation and slow clearance of exipuring In some patients a dra-matic fall in urinary uric acid excretion may not occur, par-ticularly in those with severe tophaceous gout. It has been postulated that this may be due to the mobilization of urate from tissue deposits as the serum uric acid level begins to

The action of ZYLOPRIM differs from that of uricosuric agents, which lower the serum uric acid level by increasing urinary excretion of uric acid. ZYLOPRIM reduces both the serum and urinary aric acid levels by inhibiting the forma-tion of uric acid. The use of ZYLOPRIM to block the formation of urates avoids the hazard of increased renal excretion of uric acid posed by uricosuric drugs. You is interested ZYLOPRIM can substantially reduce serum and urinary

ZYLOPRIM can substantially reduce serum and urinary uric acid levels in previously refractory patients even in the presence of renal damage serious enough to render uricosonic drugs virtually ineffective. Salicylates may be given conjointly for their antirheumatic effect without compromising the action of ZYLOPRIM. This is in contrast to the millifying effect of salicylates on uricosuric drugs.

ZYLOPRIM also inhibits the enzymatic oxidation of mercaptopunine, the sulfur-containing analogue of hypoxanthine, to 65 thiouric lacid. This oxidation, which is catalyzed by xanthine oxidase, inactivates mercaptopunine. Hence, the inhibition of such oxidation by ZYLOPRIM may result in as much as a 75% reduction in the therapeutic dose requirement of mercaptopurine when the two compounds are in as much as a 10% requirement in the two compounds are quirement of mercaptopurine when the two compounds are given together.

INDICATIONS AND USAGE

THIS IS NOT AN INNOCUOUS DRUG. IT IS NOT RECOMMENDED FOR THE TREATMENT OF ASYMPTOM-ATIC HYPERURICEMIA.

ZYLOPRIM reduces serum and urinary uric acid concentra-tions. Its use should be individualized for each patient, and requires an understanding of its mode of action and pher-macokinetics (see CLINICAL PHARMACOLOGY, CON-TRAINDICATIONS, WARNINGS and PRECAUTIONS). ZYLOPRIM is indicated in:

the management of patients with signs and symptoms of primary or secondary gout (scute attacks, tophil soint destruction, uric acid lithiasis and/or nephropathy).

the management of patients with leusemia, lympnomia and malignancies who are receiving cancer, therapy which causes elevations of serum and urinary uric acid levels. Treatment with ZYLOPRIM should be discontinued when the potential for overproduction of uric acid is

used when the potential for overproduction of uric acid is no longer present.

(3) the management of patients with recurrent calcium oxalate calculi whose daily uric acid excretion exceeds 800 mg/day in male patients and 750 mg/day in female patients. Therapy in such patients should be carefully assessed initially and reassessed periodically to determine in each case that treatment is beneficial and that the benefits outweigh the risks. Prarifus

CONTRAINDICATIONS-

stensionis Patients who have developed a severe reaction to ZYLOPRIM should not be restarted on the drug reaction of the drug reaction.

authori'i'

ZYLOPRIM SHOULD, HE DISCONTINUED, AT THE FIRST APPEARANCE OF SKIN RASH OR OTHER SIGNS WHICH MAY INDICATE ANYALLERGIC REACTION, in some instances a skin rash may be followed by more severe hypersensitivity reactions such as exfoliative, urticarial, and purpuric lesions as well as Stevens Johnson syndrome (erythema multiforme exudativum); and/or generalized was cultus surreversible chepatotoxicity and on rare locasions death, and application at the nomination of the death, and application at the nomination of the death. In patients receiving PURINETHOLD (mercaptopurine) er IMURANO (anathioprine), the concomitant administration

of 300 to 600 mg of ZYLOPRIM per day will require a reduction in deserte approximately enerthind to one fourth of the mount dose of mercaptoputine of azathiopine . Subset quent adjustment of doses of mercaptopurine or azathio

the mean does of merceptoputine of azathioptine roubset quent adjustment of doese of merceptoputine or azathioptine should be made on the basis of the apputic response and the appearance of toxic effects (see CLINICAT PHAR MACOLOGY).

A few cases of reversible climical hepatotoxicity have been noted in patients thining Zylop Rim, and in some patients asymptomatic these in serum alkatine physphatase of serum transaminase have been observed if anothering working the first physphatase of serum transaminase have been observed if anothering weight loss of patients will be not observed it anothering weight loss of intitute develop in patients on Tyrop Rim, evaluation of liver uninction should be part of thair diagnostic working in a patients will present thing liver diselber, particularly model fiver uninction seas are resummented to the arrivation of the carry stages of the ripy.

Die to the occasional occurrence of diswinness patients should be allerted to the plead for due precaution when an eaging in activities where alcitices is manifestory for this reason, in this clinical setting, such combinations should be almost an expension of the carry and the control of the reason in this clinical setting, such combinations should be almost on the arrivation of the control of the precaution of the control of the process of the part of this reason, in this clinical setting, such combinations should be almost on the part of the part of the control of the part of the par

General: An increase in abute attacks of gout has been reported during the early stages of administration of



### United States Patent and Trademark Office

UNITED STATES DEPARTMENT OF COMMERCE United States Patent and Trademark Office Address: COMMISSIONER OF PATENTS AND TEMPERARK. Washington, D.C. 20231

			www.uspto.gov	
APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
09/427,447	10/27/1999	ALEXANDER GOEN SZYNALSKI		3197
759		OLPE		
MARK POHL 55 MADISON A	AVENUE, 4TH FLOO		EXAMI	NER
MORRISTOWN	N, NJ 07960	P APR 2 1 2003	RIMELL, SA	AMUEL G
			ART UNIT	PAPER NUMBER
		Tex MOST	2166	
		DEMARK	DATE MAILED: 12/04/2001	

Please find below and/or attached an Office communication concerning this application or proceeding.



P APR 2 1 2003	Ameliandian N		116
	Application N .	Applicant(s)	
Office Sction Summary	09/427,447	SZYNALSKI, ALEX	ANDER GOEN
Ction Summary	Examiner	Art Unit	
The MAILING DATE of this communication	Sam Rimell	2166	
The MAILING DATE of this communication P riod f r Reply	n appears on the cover sheet w	ith the correspondence add	ress
A SHORTENED STATUTORY PERIOD FOR RI THE MAILING DATE OF THIS COMMUNICATION  Extensions of time may be available under the provisions of 37 CF after SIX (6) MONTHS from the mailing date of this communication  If the period for reply specified above is less than thirty (30) days,  If NO period for reply is specified above, the maximum statutory period for reply within the set or extended period for reply will, by set any reply received by the Office later than three months after the rearned patent term adjustment. See 37 CFR 1.704(b).  Status	ON. FR 1.136(a). In no event, however, may a n. a reply within the statutory minimum of thi eriod will apply and will expire SIX (6) MOI	reply be timely filed  rty (30) days will be considered timely.  NTHS from the mailing date of this con	nmunication.
1) Responsive to communication(s) filed on		<u>.</u>	<b>A</b>
	This action is non-final.	G &	,C
3) Since this application is in condition for al closed in accordance with the practice un	lowance except for formal ma	tters, prosecution as to the D. 11, 453 O.G. 213	meritsas
Disposition of Claims			E 0
4)⊠ Claim(s) <u>1,11 and 21-24</u> is/are pending in	the application.	$\mathcal{Q}_{\ell}$	
4a) Of the above claim(s) is/are with	•		9
5) Claim(s) is/are allowed.			
6)⊠ Claim(s) <u>1, 11 and 21-24</u> is/are rejected.			
7) Claim(s) is/are objected to.			
8) Claim(s) are subject to restriction ar	nd/or election requirement.		
Application Papers	·		
9) The specification is objected to by the Exam	niner.		
10) The drawing(s) filed on is/are: a) a		he Examiner	
Applicant may not request that any objection to			
11) The proposed drawing correction filed on	is: a)□ approved b)□ d	isapproved by the Examiner.	
If approved, corrected drawings are required in	reply to this Office action.	,,	
12) The oath or declaration is objected to by the	Examiner.		
Pri rity under 35 U.S.C. §§ 119 and 120			
13) Acknowledgment is made of a claim for fore	eign priority under 35 U.S.C. §	119(a)-(d) or (f)	· .
a) ☐ All b) ☐ Some * c) ☐ None of:		, (,, (,,, ),	
1. Certified copies of the priority docume	ents have been received.		
2. Certified copies of the priority docume		oplication No.	
3. Copies of the certified copies of the p	riority documents have been		age
* See the attached detailed Office action for a l	Bureau (PCT Rule 17.2(a)). ist of the certified copies not r	eceived.	
14)☐ Acknowledgment is made of a claim for dome	estic priority under 35 U.S.C. §	3 119(e) (to a provisional ap	plication).
a) 🔲 The translation of the foreign language [	provisional application has be	en received	Drus.
15) Acknowledgment is made of a claim for dome	estic priority under 35 U.S.C.	§§ 120 and/or 121.	My coul
1) Notice of References Cited (PTO-892)	<b>л.</b> П		A) 2166
2) Notice of Draftsperson's Patent Drawing Review (PTO-948) 3) Information Disclosure Statement(s) (PTO-1449) Paper No(s)	5) Notice of In	ummary (PTO-413) Paper No(s). formal Patent Application (PTO-1	52)
S. Patent and Trademark Office	Antian Commany		

Art Unit: 2166

Claims 1, 11 and 21-24 are rejected under 35 U.S.C. 112, first paragraph, as containing subject matter which was not described in the specification in such a way as to enable one skilled in the art to which it pertains, or with which it is most nearly connected, to make and/or use the invention.

Claims 1 and 11 have been amended to recite the usage of an "anti-smoking drug" instead of the originally recited "Lobelia".

The term "anti-smoking drug" broader in scope than the recitations of Lobelia found in the disclosure. Since the term "anti-smoking drug" can encompass prescription pharmaceuticals, it is far broader in scope than the recitation of Lobelia found in the disclosure.

Claims 1 and 11 can be corrected by deploying the term "Lobelia". This may be accomplished by Examiner's Amendment, with applicant's authorization.

Claim 1, 11 and 21-24 would be allowable if rewritten or amended to overcome the rejection under 35 U.S.C. 112, first paragraph, set forth in this Office action.

Applicant's amendment necessitated the new ground(s) of rejection presented in this Office action. Accordingly, THIS ACTION IS MADE FINAL. See MPEP § 706.07(a). Applicant is reminded of the extension of time policy as set forth in 37 CFR 1.136(a).

A shortened statutory period for reply to this final action is set to expire THREE MONTHS from the mailing date of this action. In the event a first reply is filed within TWO MONTHS of the mailing date of this final action and the advisory action is not mailed until after the end of the THREE-MONTH shortened statutory period, then the shortened statutory period will expire on the date the advisory action is mailed, and any extension fee pursuant to 37 CFR 1.136(a) will be calculated from the mailing date of the advisory action. In no event,

Application/Control Number: 09/427,447

Art Unit: 2166

Page 3

however, will the statutory period for reply expire later than SIX MONTHS from the date of this final action.

Any inquiry concerning this communication should be directed to Sam Rimell at telephone number (703) 306-5626.

Sam Rimell Primary Examiner Art Unit 2166

OIPE BY		• •
APR 2 1 2003	Application No.	Applicant(s)
Inverview Summary	09/427,447	SZYNALSKI, ALEXANDER
The Man Eddard	Examiner	GOEN Art Unit
	Sam Rimell	2168
All participants (applicant, applicant's representative, F	PTO personnel):	Op
(1) <u>Sam Rimell</u> .	(3)	
(2) Mark Pohl.	(4)	:
Date of Interview: <u>14 December 2001</u> .		
Type: a)⊠ Telephonic b)☐ Video Conference c)☐ Personal [copy given to: 1)☐ applicant		tativel
Exhibit shown or demonstration conducted: d)☐ Yes If Yes, brief description:	e) No.	
Claim(s) discussed:		TO THE CO
Identification of prior art discussed:		O T
Agreement with respect to the claims f) was reached	ed. g)□ was not reached.	h)□ N/A.
Substance of Interview including description of the general reached, or any other comments: <u>Agreed to Examiner's</u>	eral nature of what was agree as Amendment to place applic	ed to if an agreement was ation in condition for allowance
(A fuller description, if necessary, and a copy of the ame allowable, if available, must be attached. Also, where no allowable is available, a summary thereof must be attached.	0 CODV Of the amendments ti	er agreed would render the claims hat would render the claims
<ul> <li>i) It is not necessary for applicant to provide a checked).</li> </ul>	separate record of the subs	tance of the interview(if box is
Unless the paragraph above has been checked, THE FOMUST INCLUDE THE SUBSTANCE OF THE INTERVIENCE ACTION has already been filed, APPLICANT IS GIVEN ON STATEMENT OF THE SUBSTANCE OF THE INTERVIENCE OF THE	W. (See MPEP Section 71:	3.04). If a reply to the last Office
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Examiner Note: You must sign this form unless it is an	An	MM
Attachment to a signed Office action.	Examiner's s	ignature, if required

U.S. Patent and Trademark Office PTO-413 (Rev. 03-98)

(a),			-
APR 2 1 2003			
	Application No	). Applica	nus V
A CONTRACTOR OF THE CONTRACTOR	09/427,447	077014	
Morre of Allowability	Examiner	SZYNA Art Unit	LSKI, ALEXANDER GOEN
	0 0: "		
	Sam Rimell	2166	
Th MAILING DATE of this communication All claims being allowable, PROSECUTION ON THE MER herewith (or previously mailed), a Notice of Allowance (PTONOTICE OF ALLOWABILITY IS NOT A GRANT OF PATION of the Office or upon petition by the applicant. See 37 CFF	OL-85) or other appropri OL-85) or other appropri	CLOSED in this application.  ate communication will be making its subject to withdraw	If not included
1. This communication is responsive to Interview of 12	<u>2/14/01</u> .	,	- 2
2. The allowed claim(s) is/are 1 and 11.		• (	
3 The drawings filed on are accepted by the Ex	kaminer.		2 2 4
4. ☐ Acknowledgment is made of a claim for foreign prior a) ☐ All b) ☐ Some* c) ☐ None of the:		9(a)-(d) or (f).	POLITICE OF THE PROPERTY OF TH
1. Certified copies of the priority document	s have been received.	****	
2. Certified copies of the priority document	s have been received in	Application No	
3. Copies of the certified copies of the prior	rity documents have bee	n received in this national sta	age application from the
International Bureau (PCT Rule 17.2)	(a)).		0
* Certified copies not received:			
5. Acknowledgment is made of a claim for domestic price	ority under 35 U.S.C. § 1	19(e) (to a provisional applic	ation).
(a) in the translation of the foreign language provisi	onal application has bee	n received	· '
6. Acknowledgment is made of a claim for domestic price	ority under 35 U.S.C. §§	120 and/or 121.	
Applicant has THREE MONTHS FROM THE "MAILING DA' below. Failure to timely comply will result in ABANDONME!	vi of this application.	HIS THREE-MONTH PERIO	DD IS NOT EXTENDABLE
7. A SUBSTITUTE OATH OR DECLARATION must be INFORMAL PATENT APPLICATION (PTO-152) which gives	submitted. Note the atta s reason(s) why the oath	ched EXAMINER'S AMEND or declaration is deficient.	MENT or NOTICE OF
8. CORRECTED DRAWINGS must be submitted.		•	· :
(a) including changes required by the Notice of Draf	tsperson's Patent Drawi	ng Review ( PTO-948) attact	ned
1) Li hereto or 2) Li to Paper No			
(b) ☐ including changes required by the proposed draw	wing correction filed	, which has been approve	ed by the Examiner
(c) ☐ including changes required by the attached Exar	niner's Amendment / Co	mment or in the Office action	of Paper No
Identifying indicia such as the application number (see 37 C of each sheet. The drawings should be filed as a separate p	`ED 4 94(a)\ abauld ba		
9. DEPOSIT OF and/or INFORMATION about the cattached Examiner's comment regarding REQUIREMENT FO	tenosit of BIOLOGICA	1 MATERIAL	•
3 3 =	on the belocal of	OLOGICAL MATERIAL.	
Attachm nt(s)		•	
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<ul> <li>Notic of References Cited (PTO-892)</li> <li>Notice of Draftperson's Patent Drawing Review (PTO-94</li> <li>Information Disclosure Statements (PTO-1449), Paper N</li> <li>Examiner's Comment Regarding Requirement for Depos of Biological Material</li> </ul>	8) 4 <b>⊠</b> lo 6⊠ : iit 8⊠ :	Notice of Informal Patent Applinterview Summary (PTO-41 Examiner's Amendment/Com Examiner's Statement of Rea Other	3), Paper No nment asons for Allowance
			SAN KIMELE
			SAN KIMELE PHIMARY SYM ACV 2 161
			AU 2/60

Application/Control Number: 09/427,447

Art Unit: 2166

### Examiner's Amendment

An examiner's amendment to the record appears below. Should the changes and/or additions be unacceptable to applicant, an amendment may be filed as provided by 37 CFR 1.312. To ensure consideration of such an amendment, it MUST be submitted no later than the payment of the issue fee.

Authorization for this examiner's amendment was given in a telephone interview with Mark Pohl on 12/14/01.

In claim 1: In part C, change "an anti-smoking drug" to --lobelia---.

In claim 11: In part C, change "an anti-smoking drug" to --lobelia--.

Claims 21-24: These claims are cancelled.

### Terminal Disclaimer

The present application includes a terminal disclaimer which appears to have been misdirected to this application. The terminal disclaimer has been refused entry for the present application and will be transferred to a continuation application of the present case. No terminal disclaimer has been required for this application.

### Reasons for Allowance

The present application includes two independent claims, 1 and 11. The closest prior art are the US Patents 5,414,005 to Schneider et al. and 5,055,478 to Cooper et al.

Application/Control Number: 09/427,447

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Page 3

Schneider et al. differs from both claims 1 and 11 in that it does not disclose the usage of an educational program in combination with the usage of lobelia. Schneider et al. is primarily addressed to a sublingual form of lobelia with certain specified advantages.

Copper et al. differs from both claims 1 and 11 in that it does not disclose the combination of a non-conditioning educational program, a hypnosis program and lobelia administration.

Any inquiry concerning this communication should be directed to Sam Rimell at telephone number (703) 306-5626.

Sam Rimell Primary Examiner Art Unit 2166



### United States Patent and Trademark Office

D STATES DEPARTMENT OF COMMERCE States Patent and Trademark Office

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APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR		
09/427.447	10/27/1000	<u> </u>	ATTORNEY DOCKET NO.	CONFIRMATION NO.
02/12/,44/	10/27/1999	ALEXANDER GOEN SZYNALSKI	,	3197

7590

02/04/2002

MARK POHL 55 MADISON AVENUE, 4TH FLOOR MORRISTOWN, NJ 07960



EXAMINER
RIMELL, SAMUEL G

ART UNIT PAPER NUMBER

2166

DATE MAILED: 02/04/2002

Please find below and/or attached an Office communication concerning this application or proceeding.

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	OPLECTED	Applicati n No.		Applicant(s)	
	Notice of Allowability	09/427,447		SZYNALSKI, ALE	EXANDER GOEN
	Trouble of Amowability	Examiner		Art Unit	
		Sam Rimell		2166	•
	The MAILING DATE of this communication appeal All claims being allowable, PROSECUTION ON THE MERITS IS herewith (or previously mailed), a Notice of Allowance (PTOL-85; NOTICE OF ALLOWABILITY IS NOT A GRANT OF PATENT R of the Office or upon petition by the applicant. See 37 CFR 1.313	(OR REMAINS) C ) or other appropria IGHTS This appli	LOSED in this applied to communication to communication in outlined to communication to com	lication. If not incliwill be mailed in downthing withdrawal from	uded
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	3. The drawings filed on are accepted by the Examine	er.			
	<ul> <li>4. ☐ Acknowledgment is made of a claim for foreign priority und</li> <li>a) ☐ All b) ☐ Some* c) ☐ None of the:</li> </ul>		)(a)-(d) or (f).	APR & 2003 APR & 2000	
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	2. Certified copies of the priority documents have	been received in A	Application No.	9	•
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	Transfer of a claim for domestic priority un	ider 35 U.S.C. §§ 1	20 and/or 121.	• .	
	Applicant has THREE MONTHS FROM THE "MAILING DATE" of below. Failure to timely comply will result in ABANDONMENT of the submitted of the submi	thad Nata the	IN I TREE-MONI	H PERIOD IS NO	T EXTENDABLE
	( 10 102) Which gives reason	on(s) why the oath	or declaration is de	ficient.	
	<ol> <li>CORRECTED DRAWINGS must be submitted.</li> <li>(a) ☐ including changes required by the Notice of Draftspers.</li> <li>1) ☐ hereto or 2) ☐ to Paper No</li> </ol>	on's Patent Drawin	g Review ( PTO-94	18) attached	
	(b) including changes required by the proposed drawing co	orrection filed	. Which has been	approved by the	Evaminor
	(c) ☐ including changes required by the attached Examiner's	Amendment / Con	ment or in the Offi	ce action of Paper	- No
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3 5	<ul> <li>Notice of References Cited (PTO-892)</li> <li>Notice of Draftperson's Patent Drawing Review (PTO-948)</li> <li>Information Disclosure Statements (PTO-1449), Paper No.</li> <li>Examiner's Comment Regarding Requirement for Deposit of Biological Material</li> </ul>	4□ ir 6□ E	S	(PTO-413), Paper nent/Comment	<b>N</b> o

### US006431874B1

### (12) United States Patent Szynalski

(10) Patent No.:

(45) Date of Patent:

US 6.431,874 B1

(54)	STOP SN COMPO	OKING METHOD AND SITION
(75)	Inventor:	Alexander Goen Szynalski, Randolph, NJ (US)
(73)	Assignee:	Goen Corporation, Cedar Knolls, NJ (US)
(*)	Notice:	Subject to any disclaimer, the term of this patent is extended or adjusted under 35 U.S.C. 154(b) by 0 days.
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(22)	Filed:	Oct. 27, 1999
(52)	U.S. Cl	G09B 23/28 434/262 earch 514/282, 343; 424/449; 434/262
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Primary Examiner-Sam Rimell (74) Attorney, Agent, or Firm-Pharmaceutical Patent Law, LLC; Mark Pohl

(57) **ABSTRACT** 

The inventor discloses a unique, new and useful process to reduce tobacco smoking, entitled Stop Smoking Method and Composition, consisting of: (1) educating tobacco smokers regarding smoking, its physiological dangers and addictive nature, and techniques to stop smoking; (2) hypnotizing said tobacco smokers, and (3) providing dietary substances to address the nutritional needs of nicotine addiction and the nutritional challenges thereof.

8 Claims, No Drawings

### STOP SMOKING METHOD AND COMPOSITION

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### BACKGROUND

The prior art discloses many stop-smoking products and methods including, for example; (A) education to educate smokers regarding smoking, its physiological dangers and addictive nature, and conscious techniques to stop smoking; (B) hypnosis, to use the unconscious mind to stop smoking; and (C) nutritional supplements, addressing the nutritional challenges with regard to stopping smoking.

### **SUMMARY**

While using each one of these three elements is known in the art, I have found that by combining all of these three elements together, they act on the three areas most important 25 for stopping smoking—the conscious mind, the unconscious mind, and the body—and are synergistically effective in helping people to stop smoking.

This synergy was unexpected. I am a Certified Hypnotist and am a Nutritionist, with over twenty years experience in 30 the fields of hypnosis, seminar presentation and nutrition. I am a member of the American Association of Professional Hypnotherapists, the National Guild of Hypnotists, the International Association of Counselors and Therapists, and am certified by the Hypnodyne Foundation. I am listed in Who's 35 Who in Executives and Professionals, and I was a finalist for the 1999 Ernst & Young Entrepreneur of the Year award. I have been a special guest on numerous national television and radio programs, and was featured on the #1 television fitness show in the country. I maintain a practice in Cedar Knolls, N.J. I have successfully used hypnosis in many types of situations. I have, for example, worked with athletes to improve their athletic performance, and have worked with corporations as a sales and personal-development trainer. I am driven by a sincere passion for helping people maximize 45 their personal potential and overcome addictions to smoking and food. I enjoy a reputation for extremely high success through my seminars.

### DETAILED DESCRIPTION

My invention therefore comprises three elements: (1) education for the conscious mind regarding smoking, its physiological dangers and addictive nature, and techniques to stop smoking; (2) hypnosis for the unconscious mind, which hypnosis addresses the unconscious mind and its way of affecting behavior; and (3) dietary substances, to address the physiological needs of a person entailed in stopping smoking.

Education. The first element of my invention is education 60 regarding smoking. This educational process can include addressing the benefits of a regular exercise program. Thus, the educational materials or program educates the smoker to engage in some form of light exercise. Not only will exercise help clear the body of the toxins acquired through smoking, 65 but exercise will also help release endorphins which relieve stress as well as making you feel good. Exercise will rapidly

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reverse the damage done to the body from smoking. If the smoker has not engaged in exercise for a long time, or the smoker has a weight problem or any other health problem, the smoker should consult their physician before starting any regimen of exercise.

In addition to this, I have found that in my preferred embodiment of my invention, the education program also addresses the physiological progression of smoking, its physiological dangers and addictive nature, and some conscious techniques to stop smoking. ©1999

The physiological progression of smoking entails three discreet steps. Knowing these steps helps the smoker recognize them as they occur, and thus recognize the needs they fill.

Stage 1—Light a cigarette and inhale. This takes about 7 seconds. The deep breath of the inhale increases the flow of blood and oxygen to the heart and you feel more relaxed (not due to the cigarette, but due to the deep breath).

Stage 2—Seven seconds to fifteen minutes later, nicotine enters the liver, which in turn releases sugar into the bloodstream. This results in a physical uplift (not from the cigarette, but from the release of sugar into the bloodstream) which then in turn causes the pancreas to release insulin into the bloodstream. This gives you an energy boost. Normally, it is a temporary energy boost because the muscle cells of the body are resistant to insulin. So what happens is that your energy level goes up and then crashes, all over again. In fifteen minutes, you want to start smoking again due to the tense feelings you experience from your energy level being reduced. What we suggest is for you to sensitize your body to insulin. Before we suggest how you do this, you first should study the two diagrams pictured below. To better understand this phenomenon, we will provide an in-depth clarification of the diagrams.

Stage 3—Fifteen to twenty minutes after beginning to smoke, the nicotine interrupts the normal transmission of neurons by competing with acetylcholine at the nerve terminal, producing such effects as an increased heart rate and respiration, along with feelings of tension and of being "wired up." It also increases arousal and a sense of well-being and focused attention. A side benefit to understanding this step is to take proper nutrients so you do not allow this physical and physiological progression of smoking to occur. This will help with maintaining or even reducing weight and increasing lean muscle tissue.

In my preferred embodiment, the smoker is educated on the physiological dangers and addictive nature of smoking. These dangers are now so widely known as to not need to be discussed in detail here.

In my preferred embodiment, the person is educated on the benefits of modifying their daily diet. This addresses potential weight gain problems, one of the biggest fears of smokers.

Regarding potential weight gain, why do we gain weight when we stop smoking? Muscle cells become more sensitive to insulin. In my preferred embodiment, therefore, I recommend:

Avoid refined carbohydrates. All carbohydrates start out in their rarest edible form as complex, but we make them refined by processing, preserving, storing, drying, and cooking.

Increase physical activity, especially five to fifteen minutes after meals.

Take 100 micrograms of chromium along with the proper cofactors, one half hour before each meal with a full glass of water. The product containing chromium (CHROMIUM CHELAVITE™) that I prefer is TRIMSPA®, available from Vitamerica, Inc., Cedar 5 Knolls, N.J.

Acquire a cigarette cessation product containing the herb lobelia, which aids any withdrawal that some may experience. Lobelia is a natural herb that tricks the body into thinking it is nicotine, but it does not have the side effects. In the preferred embodiment of my invention, I recommend CIGSATION<sup>TM</sup>, available from Vitamerica, Inc., Cedar Knolls, N.J.

Cut back on drinking coffee and other caffeinated beverages. Sometimes the stress or anxiety that quitters 15 experience is due to the physiological effects of caffeine on the nervous system and not due to withdrawal from nicotine. Try drinking decaffeinated tea or some other warm decaffeinated beverage. Drinking a hot tea provides the same psychological effect as drinking hot 20 coffee.

Eat healthy, nourishing, non-processed foods and take a good vitamin supplement. Remember, the 200+ toxins in cigarette smoke have helped deplete the body of vitamins. Five cigarettes can deplete all the vitamin C 25 in the body! By eating a healthy diet, you will recover your health more quickly.

In my preferred embodiment, the smoker is educated to do this for at least the first week, preferably for the first 21 days, after stopping smoking:

Eat 3 meals a day, including breakfast

Have protein and complex carbohydrates with each meal Avoid sugar

Drink 8 glasses of non-caloric liquids a day—drink water with lemon, seltzer, herbal tea, etc.

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Keep a pitcher of water on your desk and you'll easily drink 8 glasses a day

Between meals, drink fruit juices or eat a piece of fruit Eat lots of fruits, vegetables and salads

As soon as you finish eating, leave the table and go brush your teeth

Use mouthwash whenever possible

In my preferred embodiment, the smoker is admonished: to not skip any meals (and never miss breakfast); to limit 45 refined-sugar intake (and read packaging labels); to avoid beverages with caffeine (tea, colas, coffee, hot chocolate); and, if you must have them, drink tea or coffee out of a juice glass using a straw; and NO alcohol.

We described above the change in blood sugar levels 50 embodiment, caused by smoking and the physical and emotional response it has on the body. If your blood sugar level gets low, you will either crave a cigarette or something sweet. In either case, it will boost your blood sugar level for 10 to 20 minutes and then cause a crash, triggering another urge for a cigarette or a sweet. By eating 3 meals a day, you will tend to have a stable blood sugar level, and this minimizes cigarette and eating urges. Eating protein with carbohydrates at breakfast sets the stage for stable blood sugar levels all through the day. Protein with complex carbohydrates stabilizes the blood 50 Grinder The Structure

I have also found it useful to teach persons quitting smoking to carry a nonfood item such as a swizzle stick or a low calorie food such as celery or carrot sticks. Use these to gratify any oral habit that has been developed by the 65 conditioned response of putting your hand to your mouth 250 times a day, as if you were a one pack a day smoker.

By providing the smoker with this kind of educational program, the smoker is able to consciously and analytically understand their need to smoke and to approach the decision to smoke, or to not smoke, in an analytical, dispassionate manner.

Hypnosis. In addition to the conscious, analytical mind, one can aid the stop-smoking process by using the subconscious mind. In my invention, it is important to use both the conscious mind—via the educational program discussed above—and the unconscious mind, with hypnosis.

The subconscious mind dominates your thinking and behaviors. It is programmed using repetition and the subconscious mind basically behaves for two reasons. It tries to take you towards pleasure and it wants you to stay away from pain. For example, when you have a cup of coffee, you grab a cigarette; you get into a car, you grab a cigarette; you get stuck at a light, you grab a cigarette; you get a break at work, you grab a cigarette; you have a cocktail, you grab a cigarette. If you do not experience these triggers, you may very often go many hours without having a cigarette. It is important that you identify these scenes so we can then break the connection of the cigarettes to the scenes.

With hypnosis, the subconscious mind no longer aids the body to smoke more often, but rather aids the body to stop smoking, during precisely those periods when a smoker is accustomed to having a cigarette. Instead of the subconscious making the body scream for nicotine after a meal, or with coffee or alcohol, the subconscious will help the smoker remain calm and pain free.

When used to stop smoking, I have found that in my preferred embodiment, the hypnosis focuses on interrupting "conditioned responses" generally, and specifically, on interrupting the response to smoke. Conditioned responses are actions (e.g., reaching for a cigarette) motivated not by a consciously-perceived need, but rather by unconscious habit.

Is smoking more of a physical or more of a psychological addiction? For example, how many times have you gone two, three or four hours without even smoking one cigarette and then in another hour you may smoke four, five or six cigarettes? Why is that? It is because certain events, or certain times of the day can trigger you to smoke a cigarette. Therefore, it is necessary to break these unconscious connections, and such breakage occurs, I found, most efficiently using unconscious means—hypnosis.

In my preferred embodiment of my invention, the hypnosis is done in-person and is reinforced later with prerecorded media such as audio-tapes.

Hypnosis techniques are known in the art. In my preferred embodiment, I prefer the in-person hypnosis to follow a six-step protocol. The six steps are (1) neuro-linguistic programming, (2) physical positioning, (3) progressive relaxation, (4) occupying the critical/analytical factor, (5) a process of suggestion, and (6) changing the language of the subconscious.

(1) Neuro-linguistic programming is a technique known in the art. It is described in detail in the following works written since the 1960's.

The Structure of Magic, Vol.1—Richard Bandler/John Grinder

The Structure of Magic, Vol.2—Grinder/Bandler

Patterns of Hypnotic Techniques of M. H. Erickson, Vol.1 Bandler/Grinder

Patterns of Hypnotic Techniques of M. H. Erickson, Vol.2 Grinder/Bandler

Frogs Into Princes—Bandler/Grinder Tranceformations—Grinder/Bandler

Using Your Brain for a Change—Richard Bandler
Time for a Change—Richard Bandler
Persuasion Engineering—Richard Bandler/John La Valle
The Adventures of Anybody—Richard Bandler
Science and Sanity—Alfred Korzybski
Uncommon Therapy—The Psychiatric Techniques of
Erickson—Jay Haley
Training Trances—John Overdurf/Julie Silverthorn
My Voice Will Go With You—Sidney Rosen These are
incorporated herein by reference.

- (2) Physical positioning is important, to maintain the subject in a state which is both relaxed, yet not sleep-prone.
- (3) Physical Positioning and Progressive Relaxation follow the methods known in the art, instructing the subject to progressively relax each part of their body. This can be done with instructions to, for example, physically perform some act, or to mentally visualize some relaxing phenomenon.
- (4) Occupying the critical/analytical factor is accomplished in my preferred embodiment by having the subject perform certain tasks which both require some conscious attention, but also are not so difficult or complex as to absorb the subject's entire mental capacity.

  and spinal cord, which includes any nerves that enter or leave the central nervous system. The peripheral nervous system can be further divided into the efferent division, whose neurons carry signals away from the brain and spinal cord to the peripheral tissues and the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office of the peripheral tissues are detailed outside the office outside the out
- (5) The process of suggestion is important to repeat for an effective period of time—usually at least daily for about twenty one days. This time may, however, be less when the 25 subject is relaxed, or is in a highly-emotional state.
- (6) The last step is changing the language of the subconscious. This is done by repeating a desired message—e.g., "I am free from smoking"—often enough that the desired message replaces an undesired message in the subconscious 30 mind. For example, one technique is to get friends, coworkers, and family members to help you, by asking them to congratulate you for not smoking. The best way to accomplish this is to stick your hand out to a friend or family member, asking that person to shake your hand and congratulate you for being a nonsmoker. When that person congratulates you, it is a positive reinforcement. The (former) smoker benefits from this positive feedback, and from knowing that they are doing well in stopping smoking.

In another technique I found successful, smoking is 40 described as like having a best friend. Psychologically, the cigarette is the support that a friend gives you. Imagine having your best friend there for you and then losing him or her. You would not feel very good losing your best friend. However, if you discover that your best friend was abusing 45 your children, most likely you would not feel the same about losing your best friend. You would still have some sort of attachment, but now you would be able to reason your way out of not having this person as a friend. In my preferred embodiment, the educational program teaches smokers to 50 look at smoking in the same way.

In my preferred embodiment of my invention, hypnosis is also administered by listening to a prerecorded audio script which provides stop-smoking messages and positive feedback for not smoking. Such audio tapes are commercially savailable. In my preferred embodiment, I use an audio tape titled "Smoking Cessation," published by Vitamerica, Inc. Cedar Knolls, N.J., www.vitamerica.com, to be listened to once every day for an effective length of time, generally about twenty-one days.

Dietary Substances. The third element of my invention is using proper dietary substances. These address the physiological needs of people breaking their physical addiction to nicotine. Further, one of the biggest fears of smokers is that, in stopping smoking, they will gain excess weight. Thus, in 65 my preferred embodiment, in addition to the dietary substances that support normal form and function while recov-

ering from a smoking addiction, one also uses dietary substances that support normal form and function for those seeking weight-loss or to reduce weight gain. In my preferred embodiment, I recommend CIGSATION<sup>TM</sup> and TRIM SPECIFICS<sup>TM</sup>, dietary supplements by Vitamerica, Inc., Cedar Knolls, N.J., www.vitamerica.com.

To aid the reader's understanding, I will discuss first the biological basis of the smoking addiction. I will then discuss the dietary substances and the diet modifications I have found effective to combat the physical smoking addiction—the addiction to nicotine. Finally, I will discuss dietary substances to control weight gain.

What causes the addiction to nicotine? The nervous system is divided into two anatomical divisions. The first is the central nervous system, which is composed of the brain and spinal cord. The second is the peripheral nervous system, which includes neurons located outside the brain and spinal cord, which includes any nerves that enter or leave the central nervous system. The peripheral nervous system can be further divided into the efferent division, whose neurons carry signals away from the brain and spinal cord to the peripheral tissues, and the afferent division, whose neurons bring information from the periphery to the central nervous system.

Nerve impulses are transmitted along a path of cells called neurons. The neurons form a knot-like mass called ganglia. These neurons are connected by a series of bridges. The bridge is called a synapse. In order to dross the bridge, a neurotransmitter is required. Before the nerve impulses reach the relay station or bridge, they are referred to a pre-ganglionic neurons. After crossing the synapse, they are referred to as post-ganglionic neurons. The basic neurotransmitters of the autonomic nervous system are acetylcholine and epinephrine. Acetylcholine mediates the transmission of nerve impulses across autonomic ganglia in both the sympathetic and parasympathetic nervous systems.

Nicotine Receptors. These receptors, in addition to binding acetylcholine, also recognize nicotine. Nicotine initially stimulates and then blocks the receptor. There is a competitive inhibition taking place. In lay terms, the receptor has a greater affinity for nicotine than for acetylcholine. At the same time, nicotine increases the level of the neurotransmitter dopamine in a particular brain pathway which associates a molecular link between nicotine addiction and this pleasure producing pathway. This is why nicotine causes such as strong physiological addiction. Recently, scientists at Yale and at the Pasteur Institute in Paris have found that the beta 2 sub unit of a known nicotine receptor in the brain is a critical component in nicotine addiction.

To combat this nicotine addiction, it is useful to use lobelia. Lobelia inflata (also known as Indian Tobacco) is a plant. This plant contains three nicotine-like ingredients: 1) lobeline, 2) lobelanidine, and 3) lobelanine. On close inspection of these three ingredients one can notice that all are symmetrical molecules. In other words, if you cut them each in half, each half is the same. The only exception is with lobeline, which has a slight difference on one side of the molecule. I refer to each of these three compounds, their analogs, and derivatives, as "lobelia." After explaining some basic physiology, you will see why lobelia is important.

Nicotine causes an increase in blood pressure, increases intestinal motility, stimulates the central nervous system, has an anti diuretic effect (ability to retain water), affects heart rate, affects respiration, is highly soluble and crosses the blood-brain barrier, produces some euphoria (feeling of well being), arousal, relaxation, and it improves attention, and crosses the placenta membrane and is secreted in the milk of

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lactating women. The chronic effects of Nicotine include nasopharyngeal and bronchial irritation, lung cancer, cardiac irregularities, stimulated salivary secretion, and reduction of gastric acidity.

Let us now consider the structural formulas for the active 5 constituents in lobelia. Because of their basically symmetrical structure, it appears that they have an advantage in competing with nicotine at the effector cell site. It is postulated that these components can attach themselves to the cell site from either side of the molecule and perhaps crowd 10 out the nicotine. Later, after the nicotine is eliminated from the system, lobeline will replace nicotine at the effector cell site. While nicotine is rapidly eliminated from the body within 16–24 hours, the withdrawal symptoms can last for several weeks to several months, depending upon the individual.

Lobelia's action in the body mimics that of nicotine, but does not have the physiological dependence of nicotine. Lobelia exhibits a cross tolerance with nicotine, is one of the most useful systemic relaxants, has a relaxation effect on the 20 central nervous system, has a relaxing action on the autonomic nervous system, has a general relaxing action on neuromuscular action, is a powerful respiratory stimulant, equalizes circulation and relieves vascular tension, provides a truly holistic action with a combination of stimulation and 25 relaxation, and also provides the holistic action of a general relaxant with diffusive stimulation.

Recently, scientists in Japan have discovered an antidepressant component in the leaves of *lobelia inflata*. This probably explains why individuals feel better when taking 30 lobelia.

Given this physiology, the physiologic needs of a smoker can be addressed using lobelia. In addition to lobelia, I have found that other herbal substances are useful as dietary substances. Thus, in my preferred embodiment, lobelia is 35 used along with wood betony, fennel seed and licorice root and several other herbs. In addition to these vitamin-type nutritional supplements, in my invention one needs lobelia. Lobelia is also known as Indian tobacco or wild tobacco and is native to North America. It includes three components 40 significant here: lobeline, lobelanidine and lobelanine. It is pharmacologically similar to nicotine, but does not have nicotine's physiological dependency.

In my preferred embodiment of my invention, I have found it beneficial to include certain other supplements 45 derived from plants and herbs. Each the individual ingredients improves the function of lobelia alone, as each provides a specific function to enhance the efficacy of the product.

Wood Betony. Wood betony is used for its sedative and bitter properties. Its anti-hypertensive properties relieve 50 nervous tension and dilate blood vessels, thus producing a calming effect. Wood betony can relieve headaches normally associated with nicotine withdrawal. Its bitter tonic properties also aid in nicotine withdrawal.

Fennel Seed. Fennel seed has been recognized to have 55 carminative and stimulant properties. It has been reported to have a spasmolytic effect on smooth muscles. As a result, it can be used for dyspeptic discomfort, gastrointestinal discomforts and congestion of the upper respiratory tract. Since chain smokers normally have a smoker's cough resulting in 60 congestion of the lungs, fennel seed can aid in treating that congestion. One of the constituents from the volatile oil expressed from fennel is anethol. Anethol has been shown experimentally to reduce secretions of the upper respiratory tract (i.e., lungs).

Licorice Root. The major active ingredient in licorice root is glycyrrhizin. The glycyrrhizin is responsible for a vaso-

pressor response, which is similar to that occurring in nicotine. However, while it mimics that response, it also exhibits anti-inflammatory and an antitussive effects that is comparable to codeine in potency. This is due to the derivative 18 Beta-glycyrrhetinic acid which prevents smoker's cough. In addition, the flavonoids in licorice root have recently been shown to have strong antioxidant and antihepatotoxic activities. These activities will help cleanse the body of the free radicals and other toxic substances generated from smoking. Licorice extracts are often used in anti-smoking preparations as a flavoring agent to mask bitter nauseous or other undesirable tastes from other components of the preparation. Licorice can also be used to treat stomach irritation arising from nicotine usage.

In addition to the foregoing, I have found it useful to use also blue cohosh, black walnut husk, chamomile flower, gotu kola leaf extract, kava kava root, peppermint, sarsaparilla root, slippery elm bark, valerian root, bayberry fruit, myrrh, passion flower, ginger root and eucalyptus oil. Thus, in my preferred embodiment, I use each of these, for the following reasons.

Blue Cohosh. It has demonstrated anti-inflammatory activity in animals. Blue cohosh can be used for nervous disorders.

Black Walnut Husk. Black walnut husk is a blood cleanser and oxidizer. It has been shown to be useful in lung disease and has strong anti-fungal and antibacterial properties. It is a rich dietary source of protein, iodine, chromium, potassium, manganese, vitamin A and the powerful antioxidant vitamin C.

Chamomile Flower. Chamomile flower has essential oils that contain a variety of glycosides, and other important constituents and chemically related compounds. Several of the therapeutic constituents of the volatile oil are chamazulene and alpha bisabolol oxide A. Chamazulene has demonstrated anti-inflammatory activity, pain relieving, wound healing, antispasmodic and anti-microbial properties. Alpha bisabolol has anti-inflammatory, anti-microbial and antipeptic activities. Matricin has been found to have a sufficiently stronger anti-inflammatory effect than chamazulene.

Gotu Kola Leaf Extract. The gotu kola leaves contain properties that have been shown to accelerate wound healing, improve memory, relieve fatigue and stress, increase mental acuity and improve behavioral patterns. This produces a calming effect within the body, thereby relieving the stress associated with nicotine withdrawal symptoms.

Kava Kava Root. The active ingredients in kava kava root are a group of compounds known as the kavalactones. They are recognized for their biological activity as a sedative, anti-convulsive and tonic. Additional constituents in kava kava root have demonstrated muscle relaxant activity and have been used for their ability to combat nervous anxiety and unrest. Kava kava also has expectorant properties. This allows the heavy smoker to expectorate residual mucus from the lungs.

Peppermint. Peppermint yields a volatile oil that is composed mainly of menthol. Menthol has long been recognized as a cooling agent in topical preparations. Also present are many other ingredients, some of which have been characterized to have biological activity. One such constituent is bisabolene, which has demonstrated to have anti-inflammatory activity. Other constituents in peppermint include flavonoids such as hesperetin and rutin. Also present are tocopherols, carotenoids, choline and azulenes. Azulene isolated from peppermint demonstrated anti-inflammatory and antinuclear effects in experimental animals. Peppermint

oil is extensively used as a flavoring agent, carminative, antiseptic and local anesthetic in cold, cough and other preparations. Peppermint and their oils have been used in traditional medicine as a stomachic, stimulant, antiseptic, local anesthetic and antispasmodic in treating indigestion, 5 sore throat, nausea, diarrhea and colds.

Sarsaparilla Root. The major component of sarsaparilla is a variety of steroids which include sarsasapogenin, smilagenin, sitosterol, stigmasterol and pollinastanol, and their glycosides (saponins) including sarsasaponin (parillin), 10 smilasaponin (smilacin), sarsaparilloside and sitosterol glucoside. Sarsaparilla is reported to have hepatoprotective, diuretic and anti-inflammatory activity.

Slippery Elm Bark. The principal constituent of slippery elm bark is mucilage. The mucilage has demulcent 15 (soothing) and nutritive properties. It can sometimes be used to soothe irritated lungs.

Valerian Root. Valerian root has a variety of constituents but the major one, valerenic acid, produces a nerving or sedative effect. Valerian has CNS depressant activities. As a 20 result, in states of agitation normally witnessed by smokers during withdrawal, this will have a calming effect. It has also been shown that in conditions of fatigue, the herb has demonstrated stimulating properties.

Bayberry Fruit. Bayberry fruit has been recognized to 25 have a tonic effect.

Myrrh. Myrrh is reported to have astringent effects on mucus membranes. It is often used as a flavor component to mask bitter ingredients. It has also been used as a stimulant and expectorant. The expectorant properties will help the 30 of choline among humans. It is needed for building cell smoker remove mucus and phlegm from the lungs.

Passion Flower. Passion flower contains indole alkaloids, flavonoids and steroids. The indole alkaloids and flavonoids have tranquilizing effects. Anxiolytic and hypotensive activity has also been reported.

Ginger Root. Ginger root is used to combat nausea and vomiting, which may accompany nicotine withdrawal.

Eucalyptus Leaf Oil. The leaves contain 0.05 to 3.5% oil. The oil consists mostly of eucalyptol (1, 8-cineole). It is used in an anti-smoking formula as an expectorant to help remove 40 mucus from the lungs.

In my preferred embodiment of my invention, these dietary substances are used as found in CIGSATIONTM 100% Natural Cigarette Replacement System, commercially available from Vitamerica, Inc., Cedar Knolls, N.J. 07927, 45 www.vitamerica.com. Each of these dietary substances adds to the benefit obtained from using lobelia alone.

In addition to addressing the physical nicotine addiction, I find it useful to address the smoker's fear of excessive weight gain, by using a "weight control product," a drug or 50 dietary substances useful in controlling unnatural weight gain. Such dietary substances include chromium, choline, inositol, vanadium, gynema sylvestre, lecithin, vitamin B6, ginseng, zinc, mahuang, kola nut extract, spirulina, and methionine. Several of these are known physiological 55 stimulants, which increase thermogenesis in the body and thus promote expending calories. I will discuss each in turn, and its usefulness in a weight-control product.

Chromium. What is chromium? It's the mineral that no body can afford to be without. Like iron, copper and zinc, 60 chromium is one of the 16 essential trace minerals the body needs to keep healthy and fit. And for people who are overweight and out of shape, chromium may be the most precious mineral of all. In its biologically active form, it helps insulin to metabolize fat, convert protein into muscle, 65 and convert sugar into energy. Chromium-activated insulin actually increases almost twenty times the amount of glucose available for energy production, optimizing energy output so that you feel healthy and alive.

Chromium is the "master" nutrient for controlling blood sugar. It helps overcome sugar cravings, which is a problem with many overweight people. It also plays an important role in controlling blood lipids, lowering harmful LDL cholesterol, and increasing beneficial HDL cholesterol.

Research shows that a chromium deficiency may be a widespread problem. Many people, such as athletes, diabetics, mothers and the elderly, are at especially high risk. A lack of chromium can impair insulin function, thereby inhibiting protein synthesis and energy production. More seriously, it can even lead to type II diabetes and heart disease.

In my preferred embodiment, the chromium is a form of chromium commercially available under the trade name CHROMIUM CHELAVITE™, available from Vitamerica, Inc. of Cedar Knolls, N.J.

The most biologically active form of chromium, the true GTF chromium, is the basis for the molecular structure of CHROMIUM CHELAVITE™. Studies on CHROMIUM CHELAVITE™ at a leading Utah university have shown that this form of chromium is clearly superior to both chromium picolinate and chromium polynicotinate in absorb ability. It had an absorption rate that was 53% greater than for chromium picolinate and 91% greater than that observed for chromium polynicotinate.

Choline. Choline is one of the most beneficial nutritional supplements. Technically, it is not a vitamin, even though it is essential for human life. There are three major functions structure, it prevents or minimizes unhealthy fat deposits in the liver, and it acts as a precursor to acetylcholine. Acetylcholine is a neurotransmitter in the brain which is responsible for nerve impulses, memory, learning, mood elevation and depression control.

Choline has a very positive effect on the health of the liver. It is a lipotropic agent (fat eliminator) that can cut away fats in the liver to be used instead of energy. Choline aids in weight loss by facilitating Growth Hormone (GH) releasers, controlling cholesterol, and helping control the appetite. It also helps reduce the "gut transit time", the amount of time it takes food to move through the intestines. In addition to helping speed food through the system, choline also plays an important role in the body's ability to metabolize fat and cholesterol.

Inositol. Inositol is a member of the B complex of vitamins. It provides a calming effect, nourishes brain cells, helps reduce cholesterol, slows artery hardening, prevents eczema, and is needed for hair growth and metabolism. It is found in high concentrations in the brain, and serves as a brain cell membrane stabilizer. Inositol also helps in lecithin formation, and aids the body in the metabolism of fat and cholesterol.

Vanadium. A trace mineral like chromium, vanadium is essential for cellular activity and for the formation of bones and teeth. It also inhibits the synthesis of cholesterol and lowers certain forms of high blood pressure. It works remarkably well as a powerful insulin mimic and has been shown to normalize blood sugar levels, even in diabetics.

Gynema Sylvestre. This tropical herb is beginning to receive much attention due to impressive results in recent studies. Gynema Sylvestre appears to have a positive effect in lowering blood sugar levels, especially in diabetics. Research also suggests that it can help curb sugar absorp-

Lecithin. Lecithin is part of every single cell in the body, but has its greatest concentration in the brain. About 17-20% of the brain is made up from lecithin. Lecithin is an emulsifier. It is used in the manufacture of chocolate, because it keeps it liquid and it keeps it moving. Lecithin does the same thing for the fat in the human body; it keeps it moving, right out of the body.

Lecithin is a natural diuretic and an effective cholesterol reducer. It helps prevent the buildup of cholesterol on arterial walls, thus improving the circulation of the blood. One study that examined 900 men for atherosclerosis (fat deposits in the arteries) showed that those with more than 10 in the art can, using the preceding description, utilize the 36% lecithin in the blood had no atherosclerosis. Those with less than 34% showed evidence of the disease.

Lecithin is also the source of two of the hardest to find B-Complex relatives, choline and inositol. A major function of lecithin is to supply choline in the diet. Choline (see entry) 15 has the function of breaking down fat deposits in the body. Our bodies do not manufacture enough choline. Therefore, we must rely upon our food and supplements such as lecithin to make sure that we get enough.

Vitamin B6. Vitamin B6 aids in more bodily functions 20 than any other single nutrient. It facilitates the body's use of carbohydrates, proteins and fats. It promotes mental performance by aiding in the transport of amino acids, which are used by the brain to increase mental energy and memory. It also promotes the transport of choline, and aids in the 25 breakdown of glycogen, the primary fuel for the brain.

Ginseng. For centuries, the Chinese have testified to the beneficial effects of Ginseng on longevity. Ginseng provides stimulation to the entire body, helping to overcome stress and fatigue. Ginseng can regulate and normalize blood 30 pressure and blood sugar levels. It has been called a cure-all and has also been claimed to be a mild sexual stimulant. Over all, Ginseng has a phenomenal effect on the body's energy level.

Zinc. Zinc is another important trace mineral that is used 35 by more than 200 enzymes to keep the body's major metabolic systems going strong. In addition to its role in metabolism, zinc is a potent antioxidant, profoundly important in enhancing the immune system, stimulating cellular growth, reducing excess levels of damaging free radicals, 40 and improving general health.

Mahuang. Mahuang, also known as ephedra, contains a potent alkaloid, ephedrine. This natural stimulant increases the basal metabolic rate, which helps to burn calories more effectively. It has also been used as a remedy for kidney and 45 bladder problems, as well as for colds, asthma, and hay fever

Kola Nut Extract. This is a natural stimulant that increases energy and stamina. It has been found to be very useful in preventing fatigue. Kola Nut Extract also acts as a tonic 50 smoker when alone. agent for the heart, and it is sometimes useful in relieving pain, neuralgia, and headache.

Spirulina. This famed blue-green algae contains concentrations of nutrients unlike any other single grain, plant or herb. This super nutrient is a naturally digestible food that 55 aids in protecting the immune system, in cholesterol reduction and in mineral absorption. It also helps to cleanse and heal, while also curbing the appetite.

Methionine. Methionine is an amino acid that assists the gall bladder function by helping to synthesize bile salts. It is 60 a lipotropic substance that prevents the deposits of and cohesion of fats in the liver. It is also reported to be a growth hormone releaser.

It serves as an antioxidant in the brain. It helps prevent the buildup of heavy metals and plays an important and essential

role in the production of the brain neurotransmitter choline. Methionine is not found in the body. Therefore, it must be gotten via food and supplementation. It is also a good source of sulfur, and its therapeutic lipotropic effects help to eliminate fatty substances from the body.

Each of these dietary substances can be found in TRIM SPECIFICS™, available from Vitamerica, Cedar Knolls, N.J., www.vitamerica.com.

Without further elaboration, it is believed that one skilled present invention to is fullest extent. The examples I discuss here are included as the preferred embodiment of my invention, and not to further qualify the description.

I claim:

- 1. A method for helping a tobacco smoker to stop smoking, said method comprising the steps of:
  - (A) providing to a tobacco smoker a non-conditioning, educational program to educate said tobacco smoker's conscious mind, said educational program including education both on the disadvantages of smoking and on conscious techniques to stop smoking,
  - (B) providing to said tobacco smoker at least one hypnosis program to train said tobacco smoker's subconscious mind to discourage said tobacco smoker from performing smoking behavior, and
  - (C) providing to said tobacco smoker an anti-smoking drug in an amount effective to aid in the reduction or cessation of said tobacco smoker's craving to smoke tobacco,
  - such that said tobacco smoker can be helped to stop
- 2. The method of claim 1, where said hypnosis program comprises prerecorded media useable by said tobacco smoker when alone.
- 3. A product to aid a tobacco smoker in ceasing to smoke tobacco, said product comprising:
  - (A) means for educating said tobacco smoker's conscious mind, said educational program including nonconditioning education both on the disadvantages of smoking and on conscious techniques to stop smoking,
  - (B) means for hypnosis to train said tobacco smoker's subconscious mind to discourage said tobacco smoker from performing smoking behavior, and
  - (C) an anti-smoking drug in an amount effective to aid in the reduction or cessation of said tobacco smoker's craving to smoke tobacco.
- 4. The product of claim 3, where said means for hypnosis comprises prerecorded media useable by said tobacco
- 5. The method of claim 1, further comprising the step of: (D) providing to said tobacco smoker, at least one weightcontrol product, in an amount effective to aid in weight
- 6. The method of claim 5, where the weight control product includes at least one stimulant in an amount effective to aid in weight control.
- 7. The product of claim 3, further comprising: (D) at least one weight-control product in an amount effective to aid in weight control.
- 8. The product of claim 7, where the weight control product includes at least one stimulant in an amount effective to aid weight control.

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Author; C.Ht., C.Hy., R.Hy Alexander Goen, Founder, Hypnotist &

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Michael A. Comman (MC7134)
Schweitzer Comman Gross & Bondell LLP
292 Madison Avenue, 19th Floor
New York, NY 10017
(646) 424-0770

### UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

A. GOEN SEMINARS INSTITUTE, INC.,

Plaintiff.

V,

GORAYEB SEMINARS, INC., GORAYEB NUTRITIONAL PRODUCTS INC., and RONALD B. GORAYEB,

Defendants .

GORAYEB SEMINARS, INC., GORAYEB NUTRITIONAL PRODUCTS, INC., and RONALD B. GORAYEB.

Counterclaim Plaintiffs

٧.

A. GOEN SEMINARS INSTITUTE, INC., GOEN TECHNOLOGIES, INC., NUTRAMERICA CORPORATION, VITAMERICA CORPORATION, GOEN GROUP, GOEN CORPORATION, WALTER SZYNALSKI, and ALEXANDER GOEN SZYNALSKI.

Counterclaim Defendants.

Civ. 03-1051(KSH)

ANSWER AND COUNTERCLAIMS

### AFFIRMATIVE DEFENSES

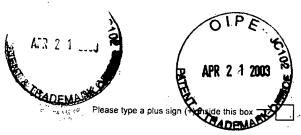
- 22. U.S. Patent No. 6,431,874 is invalid for patent applicant's failure to comply with 35 USC §§ 101; 102; 103; and 112.
- 23. U.S. Patent No. 6,431,874 is not infringed under 34 USC §271 by any activities or products of the defendants-counterclaim plaintiffs.
- 24. U.S. Patent No. 6,431,874 is unenforceable due to plaintiff's misuse of the same and/or, upon information and belief, due to patent applicant's inequitable conduct before the U.S. Patent and Trademark Office, and/or due to plaintiff's attempt to enforce the false claims of the printed patent, which plaintiff knows were never granted, and/or due to the submission to the court, by way of Exhibit A to the Complaint, of a document known by plaintiff to contain false claims due to substantive printing errors, which document and its import were mischaracterized in the complaint.

### AS AND FOR DEFENDANTS' COUNTERCLAIMS

Counterclaim plaintiffs Gorayeb Seminars, Inc., Gorayeb Nutritional Products, Inc. and Ronald B. Gorayeb, through their attorneys, allege as follows:

### Preliminary Statement

25. The defendants-counterclaim plaintiffs (hereafter collectively "Gorayeb") are direct competitors of the plaintiffs-counterclaim defendants (hereafter collectively "Goen") and have been damaged in an amount yet to be determined by the illegal and tortious conduct of Goen. In brief, Goen obtained U.S. patent '874 for a purported



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### **TRANSMITTAL FORM**

(to be used for all correspondence after initial filing)

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Application Number	10/023,254	850
Filing Date	17 Dec. 2002	3 %
First Named Inventor	Alex. G. SZYNALSK	S ES
Group Art Unit	2166	6
Examiner Name		
Attorney Docket Number	Goen	

		ENCLOSURES (check all that apply)
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		CERTIFICATE OF MAILING

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### IN THE UNITED STATES PATENT OFFICE

Inventor:

Alexander Goen SZYNALSKI

Serial No.:

10/023,254

5 Filing Date:

17 Dec. 2001

Title:

Stop Smoking Method and Composition

Group Art:

2166

Examiner:

unknown

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### PRELIMINARY AMENDMENT

### A. <u>In the Claims</u>

Please amend the claims as shown on the attached sheets. Enclosed are sheets showing both (1) the amendments to the claims (additions in underline, deletions in strike-through), and (2) clean copies of the claims as amended.

### **REMARKS**

The amendments contained here are not made to overcome any prior art, and do not narrow the scope of the claims; to the contrary, they broaden the coverage of the claims to encompass subject matter disclosed in the Specification but not yet claimed.

To avoid confusion (e.g., to prevent the inadvertent withdraw by the Office of claims not intended to be withdrawn), the attached sheets include all pending claims, including both amended claims and claims not amended.

Alexander G. SZYNALSKI

Stop Smoking Method & Composition Serial No. 10/023,254; Filed: 17 Dec. 2001

Art Unit: 2166; Examiner: unknown

### **SUMMARY**

Applicant respectfully believes the application is in condition for prompt examination and allowance.

Respectfully submitted,

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Mark Pohl, Reg. No. 35,325

7 November 2002

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Pharmaceutical Patent Attorneys LLC 55 Madison Avenue, 4th floor (P 4014) Morristown, NJ 07960-6397 USA Direct Mark Pohl@LicensingLaw.Net

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Art Unit: 2166; Examiner: unknown

### **CLAIMS AS AMENDED**

1. A method for helping a subject to stop smoking, said method comprising:

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- (A) providing a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
- (B) providing a hypnosis program to train the subconscious mind to discourage smoking behavior; and
- (C) providing a stop-smoking substance selected from the group consisting of: a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco; a weight control substance in an amount effective to control body weight; and a dietary supplement substance in an amount effective to supplement the diet.
- 2. The method of claim 1, wherein said stop-smoking-substance comprises an antidepressanta stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco.
- 3. The method of claim 21, wherein said anti-depressant substance comprises a drug substance a weight control substance in an amount effective to control body weight.
- 4. The method of claim 32, wherein said drug-stop-smoking substance comprises buproprion hydrochloride.
- 5. The method of claim 21, wherein said anti-depressantsubstance comprises a nutritional dietary supplement substance in an amount effective to supplement the diet.
  - 6. The method of claim 51, wherein said nutritional supplementsubstance comprises gotu kola.
- 7. The method of claim 51, wherein said nutritional supplementsubstance comprises 25 kava kava.
  - 8. The method of claim 51, wherein said nutritional supplement substance comprises lobelia.

10. The method of claim 9, wherein said anxiolytic comprises is a drug-substance.

- 11. The method of claim 9, wherein said anxiolytic emprises is a nutritional dietary supplement.
- 12. The method of claim 1, wherein said stop-smoking-substance comprises is a nicotine receptor antagonist.
- 13. The method of claim 12, wherein said nicotine receptor antagonist emprises is a drug-substance.
- 10 14. The method of claim 12, wherein said nicotine receptor antagonist comprises is a nutritional dietary supplement.
  - 15. The method of claim 14, wherein said nutritional dietary supplement comprises is lobelia.
  - 16. A system for helping a subject to stop smoking, said method comprising:
- (A) a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
  - (B) a hypnosis program to train the subconscious mind to discourage smoking behavior; and
- (C) a <u>substance selected from the group consisting of : a stop-smoking substance</u>
  in an amount effective to aid in the reduction or cessation of a craving to
  smoke tobacco; a <u>weight control substance in an amount effective to control body weight; and a dietary supplement substance in an amount effective to supplement the diet.</u>
- 17. The method of claim 16, wherein said stop-smoking substance comprises a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobaccoan anti-depressant.
  - 18. The method of claim 1716, wherein said anti-depressantsubstance comprises a weight control substance in an amount effective to control body weight drug substance.

- 19. The method of claim 1817, wherein said drug stop-smoking substance comprises buproprion hydrochloride.
- 20. The method of claim 1716, wherein said anti-depressantsubstance comprises a nutritional dietary supplement substance in an amount effective to supplement the diet.
- 5 21. The method of claim 2016, wherein said nutritional supplementsubstance comprises gotu kola.
  - 22. The method of claim 2016, wherein said nutritional supplementsubstance comprises kava kava.
- 23. The method of claim 2016, wherein said nutritional supplementsubstance comprises lobelia.
  - 24. The method of claim 16, wherein said stop-smoking substance comprises an anxiolytic.
  - 25. The method of claim 24, wherein said anxiolytic comprises is a drug substance.
- 26. The method of claim 24, wherein said anxiolytic comprises is a nutritional dietary supplement.
  - 27. The method of claim 16, wherein said stop smoking substance comprises is a nicotine receptor antagonist.
  - 28. The method of claim 27, wherein said nicotine receptor antagonist emprises is a drug-substance.
- 20 29. The method of claim 27, wherein said nicotine receptor antagonist comprises is a nutritional dietary supplement.
  - 30. The method of claim 29, wherein said nutritional dietary supplement comprises is lobelia.
  - 31. A stop smoking kit comprising:
- (A) a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
  - (B) a hypnosis program to train the subconscious mind to discourage smoking behavior; and

- (C) a <u>substance</u> selected from the group consisting of: a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco; a weight control substance in an amount effective to control body weight; and a dietary supplement substance in an amount effective to supplement the diet.
- 32. The method of claim 31, wherein said stop-smoking substance comprises a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobaccoan anti-depressant.
- 33. The method of claim 3231, wherein said anti-depressant substance comprises a weight control substance in an amount effective to control body weight drug substance.

- 34. The method of claim 3332, wherein said drug-stop-smoking substance comprises buproprion hydrochloride.
- 35. The method of claim 3231, wherein said anti-depressantsubstance comprises a nutritional dietary supplement in an amount effective to supplement the diet.
- 15 36. The method of claim 3531, wherein said nutritional supplementsubstance comprises gotu kola.
  - 37. The method of claim 3531, wherein said nutritional supplementsubstance comprises kava kava.
- 38. The method of claim 3531, wherein said nutritional supplementsubstance comprises lobelia.
  - 39. The method of claim 31, wherein said stop-smoking substance comprises an anxiolytic.
  - 40. The method of claim 39, wherein said anxiolytic comprises is a drug-substance.
- 41. The method of claim 39, wherein said anxiolytic comprises is a nutritional dietary supplement.
  - 42. The method of claim 31, wherein said stop-smoking substance comprises is a nicotine receptor antagonist.

Art Unit: 2166; Examiner: unknown

- 43. The method of claim 42, wherein said nicotine receptor antagonist comprises is a drug-substance.
- 44. The method of claim 42, wherein said nicotine receptor antagonist comprises is a nutritional dietary supplement.
- 5 45. The method of claim 44, wherein said nutritional dietary supplement comprises is lobelia.

Art Unit: 2166; Examiner: unknown

### **CLEAN COPIES OF CLAIMS**

1. A method for helping a subject to stop smoking, said method comprising:

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- (A) providing a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
  - (B) providing a hypnosis program to train the subconscious mind to discourage smoking behavior; and
  - (C) providing a substance selected from the group consisting of: a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco; a weight control substance in an amount effective to control body weight; and a dietary supplement substance in an amount effective to supplement the diet.
- 2. The method of claim 1, wherein said substance comprises a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco.
  - 3. The method of claim 1, wherein said substance comprises a weight control substance in an amount effective to control body weight.
- 4. The method of claim 2, wherein said stop-smoking substance comprises buproprion hydrochloride.
  - 5. The method of claim 1, wherein said substance comprises a dietary supplement substance in an amount effective to supplement the diet.
  - 6. The method of claim 1, wherein said substance comprises gotu kola.
  - 7. The method of claim 1, wherein said substance comprises kava kava.
- 25 8. The method of claim 1, wherein said substance comprises lobelia.
  - 9. The method of claim 1, wherein said substance comprises an anxiolytic.
  - 10. The method of claim 9, wherein said anxiolytic is a drug.
  - 11. The method of claim 9, wherein said anxiolytic is a dietary supplement.

- 13. The method of claim 12, wherein said nicotine receptor antagonist is a drug.
- 14. The method of claim 12, wherein said nicotine receptor antagonist is a dietary supplement.
- 5 15. The method of claim 14, wherein said dietary supplement is lobelia.

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- 16. A system for helping a subject to stop smoking, said method comprising:
  - (A) a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
  - (B) a hypnosis program to train the subconscious mind to discourage smoking behavior; and
  - (C) a substance selected from the group consisting of: a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco; a weight control substance in an amount effective to control body weight; and a dietary supplement substance in an amount effective to supplement the diet.
- 17. The method of claim 16, wherein said substance comprises a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco.
- 18. The method of claim 16, wherein said substance comprises a weight control substance in an amount effective to control body weight.
  - 19. The method of claim 17, wherein said stop-smoking substance comprises buproprion hydrochloride.
  - 20. The method of claim 16, wherein said substance comprises a dietary supplement substance in an amount effective to supplement the diet.
- 25 21. The method of claim 16, wherein said substance comprises gotu kola.
  - The method of claim 16, wherein said substance comprises kava kava.
  - 23. The method of claim 16, wherein said substance comprises lobelia.
  - 24. The method of claim 16, wherein said substance comprises an anxiolytic.

- 25. The method of claim 24, wherein said anxiolytic is a drug.
- 26. The method of claim 24, wherein said anxiolytic is a dietary supplement.
- 27. The method of claim 16, wherein said substance is a nicotine receptor antagonist.
- 28. The method of claim 27, wherein said nicotine receptor antagonist is a drug.
- 5 29. The method of claim 27, wherein said nicotine receptor antagonist is a dietary supplement.
  - 30. The method of claim 29, wherein said dietary supplement is lobelia.
  - 31. A stop smoking kit comprising:

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Ĵ)

- (A) a non-conditioning educational program to educate the conscious mind to discourage smoking behavior;
- (B) a hypnosis program to train the subconscious mind to discourage smoking behavior; and
- (C) a substance selected from the group consisting of: a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco; a weight control substance in an amount effective to control body weight; and a dietary supplement substance in an amount effective to supplement the diet.
- 32. The method of claim 31, wherein said substance comprises a stop-smoking substance in an amount effective to aid in the reduction or cessation of a craving to smoke tobacco.
- 33. The method of claim 31, wherein said substance comprises a weight control substance in an amount effective to control body weight.
- 34. The method of claim 32, wherein said stop-smoking substance comprises buproprion hydrochloride.
- 25 35. The method of claim 31, wherein said substance comprises a dietary supplement in an amount effective to supplement the diet.
  - 36. The method of claim 31, wherein said substance comprises gotu kola.
  - 37. The method of claim 31, wherein said substance comprises kava kava.

- 38. The method of claim 31, wherein said substance comprises lobelia.
- 39. The method of claim 31, wherein said substance comprises an anxiolytic.
- 40. The method of claim 39, wherein said anxiolytic is a drug.
- 41. The method of claim 39, wherein said anxiolytic is a dietary supplement.
- 5 42. The method of claim 31, wherein said stop-smoking substance is a nicotine receptor antagonist.
  - 43. The method of claim 42, wherein said nicotine receptor antagonist is a drug.
  - 44. The method of claim 42, wherein said nicotine receptor antagonist is a dietary supplement.
- 10 45. The method of claim 44, wherein said dietary supplement is lobelia.

### **BEST AVAILABLE COPY**

Directions: Take 1 rablet, 3 times/day, separate from meals, if you smoked higher lay, if you smoked higher lay, if you smoked more, take 1 to blet, 4-6 times/day, separate from meals. Maximum 6 tablets/day as a dilatay sundement. dietary supplement.

- Keep out of reach of children. Store at 15-30°C (59-86°F).
- · Protect from heat, light
- and moisture. Do not use if seal is broken.

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EXCLUSIVE FORMULA DESIGNED TO:

- Promote Healthy, Steady Weight Loss · Eliminate Impulse Eating and Snack Cravings
- · Prevent Weight Gain for New Nonsmokers

Oirections: Take one tablet with each meal, three times per day, as a dietary supplement

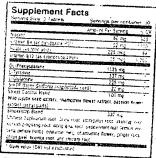
- Keep out of leach of children
- · Store at 15-30°C (59-86°F)
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### STOP SMOKING

Double Induction Method

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SIDE A

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### STOP SMOKING

Standard Method







Side **B** 

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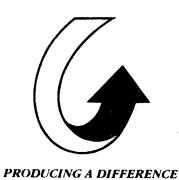


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### **STOP SMOKING**



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### Gorayeb Seminars, Inc. Mission Statement

To provide information, education and training that enables people to improve their health and the quality of their lives.

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Welcome to Gorayeb Seminar's Stop Smoking with Hypnosis program. You deserve congratulations on making the decision to finally become a non-smoker and for choosing to attend our Stop Smoking Seminar. Listed below are just a few of the many ways smoking has cost you over the years. Take a moment to fill out the Dollar Cost Worksheet and to read the Health Cost Information Section. We think you will find both of these sections interesting and motivating.

### The Dollar Cost Of Smoking

How Much Money Has Smoking Cost Me?	•
A) Number of cigarette packs you smoke per day	
B) How much you pay for each pack\$	
C) Multiply A times B = Cost per Day\$	
D) Multiply C by 365 daysx	365
E) Equals the amount you spend per year\$	
F) Number of years you have smokedx	
G) Multiply E times F. Equals Your Smoking Cost To Date\$	
How Much Can I Save?	
H) From Line E, enter amount you spend per year———\$_ J) Multiply H times 10. Equals the amount of money	
you will save in the next ten years if you quit now\$	

### The Health Costs Of Smoking

Major Poisons In Cigarettes: (Just 19 of the more than 3,000 poisons you inhale when you smoke, 1989 Surgeon General report)

	Too Surgeon Contract tepent)
Carbon monoxide	Toxic (EPA Controlled Substance, Same as car exhaust.)
Carbonyl sulfide	Toxic (EPA Controlled Substance)
Benzene	Toxic & Carcinogenic (EPA Regulated, Causes brain death)
Formaldehyde	Carcinogenic (Used for embalming dead bodies)
3-Vinylpyridinen	Suspected carcinogen
Hydrogen cyanide	Toxic (Regulated Pesticide. Standard rat & animal poison)
Hydrazine	Carcinogenic (OSHA Banned, Used as auto racing fuel)
Nitrogen oxides	Toxic (EPA regulated Auto Emission)
N-Nitrosodimethylamine	Carcinogenic
N-Nitrosopyrrolidine	Carcinogenic
Tar	Strong carcinogen (Clogs lung tissue)
Nicotine	Toxic (EPA Registered Pesticide)
Phenol	Causes both cancerous and benign Tumors
Catechol	Acts as Catalyst for other carcinogens
o-Toluidine	Carcinogen (Banned in all consumer products in 1983)
N-Nitrosodiethanolamine	Carcinogenic
Cadmium	Carcinogenic
Nickel	Toxic pesticide & carcinogen (EPA Reg. Used for deforestation)
Polonium 210	Extremely Radioactive Carcinogen (Causes 135,000 deaths / year)

### **What These Poisons Have Done:**

- ♦ Nicotine changes your metabolism causing blood sugar, insulin and adrenaline highs that stress your system.
- ♦ Each puff creates 130,000 "Free Radicals" that damage body cells, cause early aging and low energy levels.
- Nicotine replaces the neurotransmitters in your brain causing a drug addiction rated as strong as Heroin.
- Second hand smoke endangers your family. The third leading cause of preventable deaths in America.
- ♦ Smoking depletes the skin's natural collagens causing facial wrinkles, roughness and premature aging.
- ♦ Cigarettes contain high levels of radioactive Polonium 210. The MAJOR cause of smoking induced cancers.
- ♦ 425,000 AMERICANS DIE EACH YEAR FROM DISEASES CAUSED BY SMOKING!
- Smokers who quit by age 50 cut their risk of dying in half for their next 16.5 years.
- ♦ 2 times as many smokers die from heart disease as do nonsmokers.
- Smokers are 17 times more likely to die from lung cancer than nonsmokers.

### **CHANGES IN YOUR BODY WHEN YOU STOP SMOKING**

### Within 20 minutes of last cigarette

Blood Pressure drops to normal

Pulse rate drops to normal rate

Body temperature of hands, feet increases to normal

### 8 Hours

Carbon monoxide level in blood drops to normal

Oxygen level in blood increases to normal

### 24 Hours

Chance of heart attack decreases

### 48 Hours

Nerve endings start regrowing

Ability to smell and to taste things is enhanced

### 72 Hours

Bronchial tubes relax, making breathing easier Lung capacity increases

### 2 Weeks to 3 Months

Circulation improves; Walking becomes easier Lung function increases up to 30 percent

### 1 to 9 Months

Coughing, sinus congestion, fatigue, and shortness of breath decreases

Cilia regrows in lungs, increasing ability to handle mucus, clean the lungs, reduce infection Body's overall energy level increases

### 5 Years

Lung cancer death rate for average smoker (one pack a day) decreases from 137 per 100,000 people to 72 per 100,000

### 10 Years

Lung cancer death rate for average smoker drops to 12 deaths per 100,000 -- almost the rate of non-smokers.

Precancerous cells are replaced. Other cancers -- such as those of the mouth, larynx esophagus, bladder, kidney and pancreas -- decrease.

(There are 30 chemicals in tobacco smoke that cause cancer.)

### ALL BENEFITS ARE LOST WHEN YOU SMOKE JUST 1 CIGARETTE A DAY.

### Do You Have To Gain Weight When You Quit Smoking?

The average person who quits smoking gains between 20-60 pounds within the first 6 months after quitting. There are three main reasons for this weight gain and each can be prevented:

- 1) The body works harder to stay alive when you smoke. The carbon monoxide in cigarettes displaces oxygen in the blood so the heart has to work harder and faster to get the needed oxygen to the body's cells. The metabolic rate speeds up to remove all the toxins inhaled while smoking. On average, the metabolic rate slows by 400 calories per day after quitting. If eating habits remain the same, this equates to a pound gained every 9 days. People quitting smoking should consider extra exercise, reducing food intake and taking supplements that block the conversion of carbohydrates into sugars and stored fat.
- 2) Since smoking causes large insulin releases, the body becomes highly insulin resistant. (Hyperinsulinemia). Because of this insensitivity, (which usually last 90-120 days after quitting), 2-3 times the amount of insulin is needed to process the food ex-smokers eat. Insulin is the primary fat storage hormone. So most of the food consumed is converted into stored body fat and not used for energy. Recent ex-smokers should limit intake of all sweets, carbohydrates and sugars as much as possible and consider taking specific supplements designed to restore the body's normal sensitivity to insulin.
- 3) Sweets and carbohydrates cause the brain to release the same neurotransmitters, such as Dopamine, as does Nicotine. Because these foods are used to satisfy the body's need for nicotine, most ex-smokers have nearly irresistible cravings for sweets and carbohydrates which then cause weight gain. Ex-smokers should consider substituting exercise for these cravings. It is also considered beneficial to use Dopamine producing supplements to help reduce or eliminate food cravings.

# How and Why Cigarettes Are Very Addictive (THE PHYSIOLOGICAL PROGRESSION OF SMOKING)

#### Stage 1

Light a cigarette and inhale. This takes about 7 seconds. During this inhalation, nicotine enters the bloodstream through the nasal membranes and rushes directly to the brain. This is a faster transfer method than direct intravenous injection. Once in the brain, nicotine causes large releases of Dopamine and Serotonin neurotransmitters. These neurotransmitters cause that "relaxed and powerful" feeling. But soon the brain cells become resistant to these neurotransmitters. The brain then requires ever more nicotine to create the same effect. Smoking becomes addictive and self-perpetuating.

Stage 2

Seven seconds to fifteen minutes later, nicotine also enters the liver, which in turn releases sugar into the blood stream. This results in a physical uplift, not from the cigarette, but from the release of sugar into the blood stream. Combined with the high neurotransmitter levels, you feel confident and full of energy.

Stage 3

Due to the high sugar content in the blood, the pancreas will release insulin into the blood stream and blood sugar levels will drop lower than when you started to smoke. At the same time, neurotransmitter release also stops. This combination makes you feel fatigued, irritable, hungry and craving another cigarette. This same cycle occurs when you eat candy bars. This is why you must avoid sweets the first week after tonight. Sweets can trigger the desire to smoke.

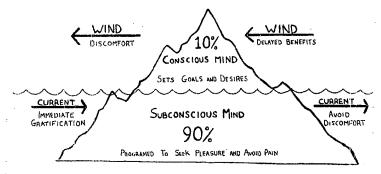
Stage 4

Fifteen to twenty minutes after beginning to smoke, the nicotine stimulates the nervous system and causes the release of adrenaline into the body, producing increased heart rate and respiration along with feelings of tension. This tension begins just when blood sugar and neurotransmitter levels are "crashing".

Stage 5

Because of the tense feelings of Stage 4, and because of the lower blood sugar and neurotransmitter levels, you begin to desire another cigarette, which has the false illusion of helping you to relax, and thus the smoking cycle begins again.

The addictive effects of smoking and nicotine appears very depressing when the true reality of it is presented as it is in the above section. But it is also a reality that this progression is physically rewarding and pleasurable while it is happening (See the following page to understand why). Because of the physical pleasures, most people find it difficult to overcome the immediate pleasures despite the well-known health risks involved in smoking. Studies have shown that most of the decisions we make are made by the subconscious mind. Since birth, our subconscious minds have been programed to seek pleasure and avoid pain. This lifelong programming makes it very difficult for most people to delay an immediate gratification in favor of future health benefits.



The only way to get the "iceberg" to follow the proper path is to reprogram the subconscious "current" so that it flows in the same direction as the conscious "wind".

### The Biology Of Nicotine Addiction

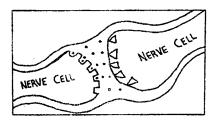
Nicotine is a very addictive drug that works on the mind (the psychological part of us) and on the brain itself (the physical part). Hypnosis is extremely effective dealing with the psychological addiction nicotine causes. Using hypnosis, the subconscious mind is reprogrammed to find smoking unpleasant.

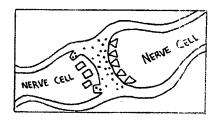
The physical brain is composed of millions of cells called neurons. In some ways, neurons act like computers. They receive and process messages and then send new messages to other neurons. The messages are transmitted using chemicals called neurotransmitters. Depending on the neurotransmitter used, (more than 50 are known so far), the receiving neuron "understands" a certain type of message.

One of the most potent neurotransmitters is called Dopamine. The neurochemical message Dopamine produces is one of "feeling good", confidence, relaxation and a general sense of heightened well being. Cocaine, Heroin and NICOTINE stimulate the release of Dopamine. This Dopamine release causes all the relaxing, pleasurable effects of smoking. However, it is a false, drug-induced sense of relaxation and the body adjusts to the high Dopamine levels in about 90 days.

After about 90 days, the brain's nerve cells becomes less sensitive to Dopamine. To prevent damage from the high Dopamine levels each nerve cell **reduces the number of dopamine receptor** areas it has. Fewer dopamine receptor areas means that higher Dopamine levels are required (more nicotine) to get the same pleasurable feelings from smoking. You smoke more and more just to get the same feelings.

Normal
Condition
Dopamine
receptors and
emitters
matched.





Over
stimulation
Nerves close
receptors to
protect
themseleves

Once you step smoking, Dopamine levels drop very quickly. Usually within 5-7 days. But the brain's neurons need 90 days or more to rebuild the Dopamine receptor areas they eliminated when the nicotine was over stimulating Dopamine production. Therefore, you not only lose the sense of well being, relaxation and calm you experienced while smoking, you actually become irritable, short tempered and lose concentration. Most importantly, your brain stimulates your body to get more nicotine so it can feel better again! You experience strong smoking urges.

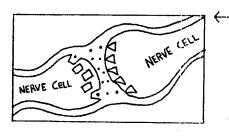
LEGEND

△ Emitter

□ Closed Receptor

□ Open Receptor

• Dopamine



Withdrawal Dopamine production drops, but receptors are still closed

These urges combine with reduced brain functions to make you experience the dreaded withdrawal symptoms. Often accompanying the urge to smoke is an impulse to overeat. Sweets and sugars also stimulate Dopamine production and can sometimes function as "nicotine substitutes". But they also cause weight increase (aver. 8-10 lbs. a month) and physical problems of their own.

These symptoms are exclusively chemical in nature and reside in the physical part of the brain. The good news is that since they are chemically induced, they will gradually disappear as the neurons rebuild their Dopamine receptors. After about 90 days, this rebuilding process is complete. The brain is again sensitive to Dopamine and functions as it did before you started smoking. Smoking urges decrease in frequency and intensity. It becomes much easier to remain a non-smoker.

It is important to note that EVEN ONE CIGARETTE WILL HALT THIS RECOVERY PROCESS COMPLETELY. It will take several more weeks after that one cigarette for the neurons to again start rebuilding their Dopamine receptor areas. During this time, the withdrawal symptoms will reoccur.

It is very important to resist the smoking urges that occur in the first 90 days. This will make complete recovery possible in the shortest amount of time with the least withdrawal symptoms. Use the techniques and the nutritional information contained in this seminar to insure successfully becoming a non-smoker. They are designed to make the process of becoming a non-smoker comfortable and easy.



### USING FOOD AS AN AID TO STOP SMOKING

### **SUGGESTIONS** (Do this as often as possible)

- Eat 3 meals a day, including breakfast
- \* Have protein and complex carbohydrates (whole grains, fresh vegatables) with each meal
- \* Limit sugar intake. Avoid simple carbohydrates like rice and wheat.
- \* Drink 8 glasses of non-caloric liquids a day water with lemon, water, seltzer, herbal tea, etc. Keep a pitcher of water on your desk. You'll easily drink 8 glasses a day.
- \* Between meals, drink water or eat a piece of fruit
- \* Eat plenty of protein lean meat, fish, poultry, low fat cheese
- \* Increase your mineral intake, especially calcium/magnesium and chromium/vanadium
- \* Take a vitamin supplement with a high antioxidant content to eliminate "Free Radicals".
- \* Take a B complex supplement, preferably one that contains Biotin, and Vitamin C
- \* Add Niacin-bound Chromium (Dinicotinate, Glycinate or Chelate) to your diet
- \* Eats lots of fruits, vegetables and salads
- \* As soon as you finish eating, leave the table and go brush your teeth
- \* When possible, use a mouthwash

### ... A Few More Suggestions

- Do not skip any meals, never miss breakfast
- \* Limit sugar and simple carbohydrate intake read packaging labels
- \* Minimize beverages with caffeine tea, colas, coffee, chocolate
- \* Reduce alcohol

### WHY THIS ATTENTION TO FOOD, WHY THESE RECOMMENDATIONS

If your blood sugar level gets low, you will crave a cigarette or something sweet, either of which will boost your sugar level for 10 to 20 minutes and then cause a crash, triggering another urge for a cigarette or a sweet. By eating 3 meals a day, you will tend to have a stable blood sugar level, and this will minimizes any cigarette or eating urges. Protein with complex carbohydrates at breakfast allows stable sugar levels all through the day.

Avoiding sugar/sweets eliminates the blood sugar surge/crash cycle and reduces cigarette craving. Drinking 8 glasses of non-caffeine liquid helps your body clear out the nicotine, helps you feel full all day, so you don't overeat or snack, and MOST IMPORTANTLY, acts as a replacement for smoking. Fruit and fruit juices help maintain blood sugar levels. Caffeine promotes irritability, and alcohol, in addition to associations with smoking, has a very high sugar content and can make you forget how important being a non-smoker is to you.

Increase your mineral intake the first 90 days. Your body will be losing minerals when you quit smoking. Calcium has a calming and relaxing effect on your body and will minimize any tendency toward irritability. Chromium regulates your body's insulin production and helps prevent low sugar "crashes" that trigger the smoking urge. B vitamins help to minimize the effects of stress and reduce mood changes. Antioxidants are necessary to repair the damage to your body that years of smoking has caused.

IF ANY OF THESE SUGGESTIONS CONFLICT WITH INSTRUC-TIONS FROM YOUR PHYSICIAN, HAVE YOUR PHYSICIAN ADVISE YOU.

### **HANDLING URGES**

If you ever get a desire or craving for a cigarette:

- \* Stop what you are doing
- \* Take 3 deep breaths to eliminate the desire to smoke
- \* Physically get up and move, even if it's just to stand up
- \* Do a stretch or two
- \* Take another 3 deep breaths, and another 3 if necessary
- \* Drink water, preferably with lemon
- \* Get a breath of fresh air
- \* Awareness technique Look around the room and say, "Now I am aware of the chair, now I am aware of the lamp," --- continue making "Now" statements until the urge passes.

Something to know about urges and desires:

- 1. You don't have to fulfill them
- 2. If you do nothing, they will just go away and recur less frequently
- 3. Smoking doesn't end an urge, it just placates it and generates another urge in 15 to 30 minutes

An additional technique that you may want to experiment with: time the duration of the urges. You'll need a watch which indicates seconds. The way to proceed is as follows: If and when you get an urge, look at your watch and write down the exact time to the second it began. Then use the recommendations on the top of this page. When the urge has passed, note the time and calculate how long the urge lasted. "MAKE A GAME OUT OF THIS". Set a one-month goal to be able to get rid of any smoking urge within 30 seconds. This will give you perspective on what is really happening and help you disassociate from the urge.

#### **CHANGING YOUR ENVIRONMENT**

Certain environments or situations trigger emotional desires and biological urges. For example, when going to the movies - many people who rarely eat popcorn, will order popcorn. We associate eating popcorn and watching movies.

Change your routines to minimize the triggering of smoking desires and urges:

- \* If you normally smoke a cigarette first thing in the morning, change the sequence of your morning routine. Brush your teeth, take a shower, go into the kitchen and drink some juice.
- \* At work, hold the phone in your other hand, or stand instead of sitting while on the phone.
- \* Instead of a coffee break, take a juice break or go for a walk.
- \* Make a list of people, places, activities that you do not associate with smoking. Plan to spend some time engaged with them this month.
- \* Rearrange your desk/office.
- \* Sit in a different place at dinner.
- \* Change your schedule for making calls, opening mail.
  - **P.S.** Don't get too H.A.L.T. Hungry, Angry, Lonely or Tired. They are triggers for smoking. Change your environment, call someone, or have a salad, fruit or glass of water.

### **IMPORTANT THINGS TO DO**

- 1) Practice the mental training technique on page 8 (or play the reinforcement tape) at least once a day for the next 28 days and 3-4 times a week after that until you are comfortable as a non-smoker.
- 2) Within the next 3 hours after this class, throw out all your cigarettes and related items such as lighters, cases, ashtrays, etc. Having these items around reminds you of the desire to smoke. Empty all ashtrays in your cars also.
- 3) Take 3 Deep Breaths to stop any immediate desire to smoke or to simply relax. If necessary, take another 3 deep breaths and another 3. Use this technique and it will work for you.

REMEMBER - THERE IS NO SUCH THING AS AN OCCASIONAL CIGARETTE!

### MENTAL TRAINING EXERCISE

Find a quiet place where you will not be disturbed. Wear loose clothing or loosen tight clothing. Sit in a comfortable position with your eyes closed.

Take a few slow, deep breaths and begin to relax yourself.

Relax your entire body, starting with your head and going toward your toes. Imagine a beautiful white cloud gently massaging your scalp. Mentally say to yourself: "soothing and relaxing."

Then imagine the beautiful white cloud gently messaging your forehead. Mentally repeat to yourself: "soothing and relaxing."

Continue to do this with your eyelids, cheeks, throat, neck, shoulders, chest, abdomen, thighs, knees, calves, feet. Mention with each new part: "soothing and relaxing."

Next, relax your mind. Do this by imagining in as vivid detail as possible, passive, relaxing scenes, i.e.,

A walk in the country on a beautiful, warm, spring day. Imagine the spring flowers in bloom, notice their color and texture. Imagine a gentle breeze blowing and the wonderful fragrances in the air. Imagine the sounds in the country as you enjoy your walk - the wind rustling through the trees, perhaps some birds chirping. Imagine enjoying your walk and feeling relaxed.

While you are relaxing your body and mind, occasionally take slow, deep breaths.

Imagine a cigarette of the brand you used to smoke. As you mentally picture it say to yourself: "seven minutes of life gone - what a waste," then mark a big red NO over the cigarette and mentally say "no desire."

Next, recall the bad, distasteful feeling you had during the hypnosis when you imagined chewing on a cigarette. Bring back the harsh bitter feelings and mentally say "no desire."

Next, visualize four different scenes that clearly let you know that you have succeeded easily at being a non-smoker. Include in the scenes positive feelings about your accomplishment, conversations (if appropriate), and how you might talk to yourself.

### Occasionally repeat the following phrases:

- "I am a permanent, lifelong non-smoker."
- "Taking 3 slow deep breaths will eliminate the immediate desire to smoke."
- " It is easy for me to be a non-smoker."
- " All desire to smoke is gone from my body and mind forever."
- "I am proud of myself for being a non-smoker. I feel great about being a non-smoker."

When you are ready to come out of the relaxation exercise, give yourself positive instruction, i.e.,

- "When I open my eyes, I will be relaxed, in a good mood, and refreshed."
- "When I open my eyes, I will be energized and ready to ...."

### Success Guarantee

You are entitled to repeat this seminar as often as you like - Free of any charge.

SAVE THIS WORKBOOK, and present it at any Gorayeb Stop Smoking Seminar Nationwide for free admission.

This workbook is non-transferable and valid only for the person named above.

Proof of I.D. is required when repeating



## Gorayeb Seminar Reinforcement Tapes

This seminar is designed so you can absolutely stop smoking right now. The techniques you learn tonight and the special hypnotherapy you experience will combine to make this happen. But quitting smoking is probably the greatest physical and psychological challenge most people will ever face. The nutritional products detailed in this book are designed to minimize the physical addiction problems associated with quitting. The tapes listed below will help reinforce the psychological techniques and strengthen your stop smoking program. When combined with this seminar, there is no stronger, more effective way to quit!

## Stop Smoking Hypnosis Reinforcement Tape

This special tape is designed to reinforce the motivation and stop smoking techniques you learned in tonight's seminar. Available whenever you need to strengthen your stop smoking program, just play it and regain your program's momentum. The tape uses powerful hypnosis techniques to reinforce your desire to quit smoking while strengthening your will to do so.

### **Stop Smoking Subliminal Tape**

This very special tape has soothing music on both sides. **But**, inside the music are imbedded subliminal messages. These messages, that your subconscious will hear but you will not consciously notice, reinforce your desire to become a non-smoker while helping you gain the confidence and desire to succeed. This tape may be played while driving, allowing you to resist one of the most tempting smoking occasions.

The positive, subliminal messages on this tape combine with the hypnosis review on the Stop Smoking Reinforcement Tape to make the strongest stop smoking reinforcement program available.

### Freedom From Stress Tape

A special program tape just for people who quit smoking. Side One contains powerful hypnotic techniques that reduce stress levels and allow you to react normally to various stimuli as your body and mind readjusts themselves. Many new non-smokers return to smoking due to stress situations. Using the powerful hypnosis techniques on this tape, you will be more able to resist the temptation to smoke in response to stressful situations.

Side Two contains subliminal stress relief messages hidden inside special music. Just like the Stop Smoking tape, this allows the tape to be played in the car, one of the today's most stressful occasions possible. Where ever you are, whenever the smoking urge strikes as a response to stress, just listen to this tape. You will be better able to overcome the stressful situation while resisting the urge to smoke.

## Hypnosis Weight Loss Reinforcement Tapes

One of the most feared side effects experienced by the new non-smoker is weight gain. The new non-smoker's metabolism slows down as their system loses the nicotine drug. Plus the urge to eat sweet or fatting foods increases as their body adjusts to working without the drug. These factors combine to cause weight gain.

The Hypnosis Weight Loss Reinforcement Tape employs special hypnotic techniques designed to help you conquer this special problem you will encounter as you quit smoking. Use this tape on a regular basis or whenever those cravings for sweets occur. It is even more effective when used as part of an integrated, nutritional program employing ISOTRIM-CX.

### Personal Hypnosis Library

The complete collection of the most popular and useful support tapes available. A special, Double Induction Weight Loss tape that uses multiple track recording techniques is included. Also included in the Personal Hypnosis Library are hypnotic tapes to relieve pain, increase memory power, enhance sexual performance for men and women, increase self-confidence, and get a good night's sleep. Ten powerful hypnotic tapes, twelve subjects, in one economical package.

### BEST AVAILABLE COPY

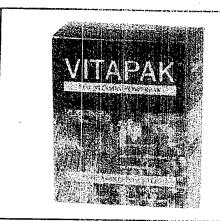
# VIIAPAK

## The Vitamin Power Pack

An Exclusive, Comprehensive Blend of 49 vitamins, minerals, antioxidants, photonutrients and herbs in an exclusive. patented TIME-RELEASE formula designed to provide nutrients to help your body rebuild and repair itself. VITAPAK also contains Probiotics, which are ideal for the digestive system.

### NOW In An Exclusive Time Release Formula

VITAPAK's key vitamins and antioxidants are released as your body needs them over an 8 hour period. This patented nutrient delivery system uses natural fibers to mimic Mother Nature's own whole foods. It provides prolonged nourishment and protection rather than one burst. No other nationally advertised vitamin and antioxidant supplement does this.



VITAPAK contains everything your body needs and more!

### VITAPAK is designed to:

- Provide high amounts of antioxidants to help your body scavange the dangerous "Free Radicals" created in your body by smoking. Free Radicals damage body tissue and cells, breakdown the body's collagen and elastin causing higher blood pressure, wrinkles and premature aging.
- Provide nutrients to help your body reduce homocysteine levels, a major culprit in heart disease.
- Suppy nutrients to help your body increase insulin effectiveness and promote healthy blood sugar levels.
- Provide every essential mineral and trace mineral your body needs.
- Supply advanced phytonutrients to help strengthen your immune system.
- Provide high Probiotic levels to provide nutritional support for a healthy digestive system.
- Provide the most complete and balanced multivitamin blend available critical to the optimal functioning of 860 enzymes in the body...

Each box contains 30 packets of 4 tablets per packet. (30 day supply). Each Daily Packet contains:

Multi-Vitamin S	Support	%MDA	Multi-Mineral :	Support '	%MDA	Advanced Antioxidants	
			Calcium	383mg	38	N-Acetylcysteine	50mg
Vitamin A	5000IU	100	Iron	9mg	50	Green Tea Leaf Extract	100mg
Vitamin C	180mg	300	Magnesium	150mg	38	Ouercetin	50mg
Vitamin D	400IŬ	100	Zinc	15mg	100	Polygonum Cuspidatum	10mg
Vitamin E	1001U	333	Copper	2mg	100	Grape Seed Extract	25mg
Vitamin K	80mcg	100	Manganese	2mg	100	Isoflavones	10mg
Thiamin	7.5mg	500	Phosphorus	37mg	4	Tumeric Rhizome	40mg
Riboflavin	8.5mg	500	Molybdenum	25mcg	33	Phenalgin	50mg
Niacin	100mg	500	Boron	lmg	冰冰	Cruciferous Veg. Conc.	50mg
Vitamin B6	25mg	1250	Silicon	5mg	**		10mg
Folic Acid	600mcg	150	Carbohydrate N		m Cummout	RoseOx-Triple Antioxidas	1775mg
Vitamin B12	60mcg	1000	Selenium			Tropic Tripic Fattings, Ican	1000.01 t de,
Biotin	300mcg	100		125mcg	179	<b>Energy Enhancing Herb</b>	al Blend
Pantothenic Acid	50mg	500	Chromium	100mcg		Panax Ginseng Root;	
		本本	Vanadium	50mcg	**	Red Jujube Date	
Inositol	25mg	**	Collagen Suppo	rt Come	ounds	L-Glutamine	265 mg
PABA	25mg	**	Biotin	300 ı			200 tig
** Daily Value Not Established			Grape Seed Extract 25 mg ** Bilberry Extract 10 mg **			Probiotic Blend	
						L-acidophilus; L. Plantarum, Bifidobacterium	
			•		>	Bifidum; L. Casei	2.5 billion CFU

Everything you need ... When you need it!

You can reach VITAPAK Nutritional Products toll free at 1-800-836-3663

## FREE SAMPLE **INTRODUCTORY OFFER** TAPAK - THE Vitamin Power Pak

Your body will be using large amounts of vitamins and nutrients as you stop smoking. Your body will also be using large amounts of calcium and magnesium that must be replaced. Plus, it will need extra nutrients as it reconstructs damaged nerve endings and lung tissue. Your entire body will be rebuilding a healthier you. It will need to replace these vast amounts of nutrients and vitamins without the stress and mood changes that could damage vour stop smoking program.

## VITAPAK has all the vitamins and nutritional supplements you will need - In one easy to use package -

The VITAPAK program is designed to work alone, or with NICAZAN, to help your stop-smoking program succeed. Once a month, 1 box (a 30 day supply) is shipped to you automatically. This way, VITAPAK will always be available to sustain your body as it rebuilds a healthier, new you. This subscription program also offers HUGE SAVINGS over the regular price.

## SAVE more than 50% off the regular \$49.95 per box price. The special program price is just \$24.95 per box\*

Try one box FREE\*\*. You can cancel at anytime without cost or obligation with just a free 800 phone call. But it may be impossible to duplicate VITAPAK's nutritional content and stop smoking support at this discount program's low cost. Enroll in the program NOW!

PLEASE TEAR HERE

### YES! SEND ME THE FREE VITAPAK BOX: DATE: NAME: \_\_\_\_\_AGE: \_\_\_\_ HOME ADDRESS:\_\_\_\_\_\_E-Mail:\_\_\_\_\_ CITY: \_\_\_\_\_ STATE: \_\_\_\_ ZIP: \_\_\_\_ BUSINESS PHONE: (\_\_\_\_) \_\_\_\_EXT: \_\_\_\_ HOME PHONE: (\_\_\_\_) Type of Credit Card: Visa \_\_\_\_\_ Mastercard \_\_\_\_\_ Amex\_\_\_\_ Discover\_\_\_\_ Card Number: \_\_\_\_\_\_Exp. Date: \_\_\_\_\_ ☐ Credit Card on File - check only if you paid tonight's admission by credit card ☐ Check on File - Debit My Account- Check only if you paid tonight's admission by check. ☐ Voided Check Attached - Debit My Account I understand that I may cancel the VITAPAK subscription program at any time by calling 1-800-836-3663

- \* There is an additional \$3.95 Shipping & Handling charge each shipment.
- \*\* There is a onetime \$ 4.95 shipping and handling fee on this free shipment.



## Notes

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### **HYPNOSIS STOP SMOKING REINFORCEMENT AIDES**

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Stop Smoking Double Induction
Stop Smoking Subliminal
Weight Loss Double Induction\$25.00
Relief From Stress and Cravings
Reflet From Stress and Cravings
STOP SMOKING POWER PACK
Stop Smoking Double InductionWeight Loss
Stop Smoking SubliminalRelief From Stress and Cravings
Stop Smoking Sasiminari
STOP SMOKING REINFORCEMENT NUTRITIONAL AIDS
NICAZAN (30-day supply)\$40.00 Each
ISOTRIM-CX (30-day supply)\$40.00 Each3 Bottles (90 day supply)\$80.00
RESPIRCLEAR (30 day supply)\$30.00 Each3Bottles (90 day supply)\$60.00
90 DAY COMPLETE THERAPY SUPPORT PACKAGE:
90 DAY COMPLETE THERAPY SUPPORT PACKAGE:
ALL FOUR STOP SMOKING POWER PACK TAPES
3 Bottles NICAZAN
\$275.00
60 DAY COMPLETE THERAPY SUPPORT PACKAGE:
ALL FOUR STOP SMOKING POWER PACK TAPES
2 Bottles NICAZAN
\$225.00
30 DAY COMPLETE THERAPY SUPPORT PACKAGE:
ALL FOUR STOP SMOKING POWER PACK TAPES
1 Bottle NICAZAN
\$155.00
422200

### Personal Hypnosis Library

Lose Weight Double Induction Freedom from Insomnia Creating Wealth & Prosperity Increased Productivity

Super Relaxation Increase Self-Confidence Sexual Enhancement Release Pain/Arthritic Pain Memory & Concentration Freedom from Stress Eliminate Headaches & Migraines

\$89.99

#### **APPENDIX**

Neurotransmitters — These compounds transmit information within the nervous system. The brain contains billions of nerve cells. To create thoughts, memories, emotions and feelings, each nerve cell has to communicate with millions of the brain's other nerve cells. This communication is facilitated by compounds called neurotransmitters. About 50 such compounds have been identified so far. Each neurotransmitter has a specific role. For example, certain experiences cause the brain to release doparnine or serotonin. In appropriate amounts this is natural and healthy. But when addictive drugs like nicotine are used, they may over stimulate the release of certain neurotransmitters and throw the system out of balance. The brain can habituate to these new levels and require even greater stimulation and thus the addictive cycle has begun.

5-HTP – 5-Hydroxy-Tryptophane (5-HTP's full name) is an important amino acid, (amino acids are the building blocks that make up all our bodies proteins), that the body uses to produce the neurotransmitter Serotonin. Serotonin produces feelings of strength, well being and influences mood. Proper serotonin levels also relieves depressed feelings and may help relieve nicotine withdrawal symptoms. Most prescription drugs designed to control depression work by artificially increasing Serotonin levels. 5-HTP works naturally instead, allowing the body to produce Serotonin just as it needs it to feel better. 5-HTP is a precursor to Serotonin which is a precursor to Melatonin. Melatonin helps promote sleep and relaxation

Chromium Dinicotinate Glycinate -- Chromium is one of the essential trace minerals that your body requires to function; it supports stable blood sugar levels. Chromium Dinicotinate Glycinate helps prevent sugar and sweets cravings (reducing the urge to smoke in ex-smokers, see page 4 for more details) while lowering LDL, and increasing HDL, cholesterol levels. It is a master nutrient that is essential for converting food into energy or stored body fat. Research at several major universities have shown that a biological form of chromium (chromium dinicotinate glycinate) increases the cell's sensitivity to insulin which increases the body's ability to convert food into energy, reduce fat formation, convert protein into muscle. Without sufficient chromium, insulin becomes very inefficient and the body is forced to produce much more insulin to process the food that is consumed. Since two of insulin's functions are to convert food into stored body fat and to protect stored fat from being burned, this extra insulin results in increased body fat. This promotes weight gain and lower felt energy levels. Extra insulin also creates wide swings in blood sugar levels that can result in cravings for sweets and carbohydrates as well as frequent "mood" swings. Up to 85% of Americans are chromium deficient. Chromium Dinicotinate Glycinate (bound with Niacin) is one of the most efficient form of chromium as it is "ready to use" unlike chromium picolinate and other forms.

<u>DL-Phenylalanine</u>—(DLPA) An amino acid that is utilized by the body for numerous functions including synthesis into Dopamine. The brain uses Dopamine (nicotine forces the creation of mega-doses of dopamine with each puff) to convey feelings of well being and control. Drug addiction research has found this amino acid to be an effective treatment for relieving the physical cravings caused by addictive drugs like nicotine. The studies concluded that DL-Phenylalanine *allows* the body to synthesize dopamine without nicotine being present. This helps relieve withdrawal symptoms naturally, allowing gradual recovery. DLPA has been shown to help maintain natural body chemicals known as encephlins, which are the brains own analgesic (pain killer). This helps to relieve withdrawal.

<u>Folate</u> — Folate is a member of the B complex family of vitamins. When combined with Vitamins B-6 and B-12, published research has shown it to relieve feelings of depression and anxiety. Folate is deficient in the American diet. Average intake is about 56% of the recommended daily amount (RDA) (227mcg intake vs 400mcg RDA). Other studies have shown it critical to protect DNA and to dramatically lower the levels of a harmful body chemical known as homocystine. High levels of homocysteine can increase the risk of heart attack.

<u>Gar-Aid</u> - In combination with <u>Super CitriMax</u>, these natural herbs have been found to help reduce carbohydrate cravings. Fewer simple carbohydrates eaten causes less fluctuations in blood sugar which may minimize cravings due to low blood sugar.

Ginseng — For hundreds of years, Asian herbalists have testified to Ginseng's positive effects on longevity and its ability to increase the entire body energy levels. Some studies indicate ginseng to regulate and normalize blood pressure and blood sugar levels. It has been known as the "King of Herbs" and cure-all and has also demonstrated an ability as a mild sexual enhancer.

### **APPENDIX**

Glucosol -- The Asian herb Banaba contains a compound called corosolic acid which is used in Asia to control high blood sugar. Glucosol's unique blood sugar control abilities reduce the body's daily insulin needs while keeping blood sugar levels stable and under control. Stable blood sugar levels are important to eliminate smoking and eating cravings. The reduced need for insulin in the presence of Glucosol also results in more food being converted into useful energy and less into stored body fat.

Green tea extract – Tea is the second highest consumed beverage in the world (behind water). There are literally thousands of research papers discussing the antioxidant protective benefits of green tea. One of its major constituents is Epigallocatechin gallate (EGCG). Recent studies in both the US and Europe show that green tea standardized to EGCG helps to increase calorie burning.

<u>Gymnema Sylvestre</u> -- This all-natural herb helps control the bloods sugar level which can result in reduced insulin production. Due to it's nontoxic nature and sweetness-suppression activity, *Gymnema sylvestre* can play a role in a sound weight reduction program.

<u>Jujubede Date</u> – This Chinese herb has been used for centuries to calm the mind and nourish the body. Recent research has shown it has a wonderful calming effect and has analysis properties (reduces pain/discomfort).

<u>L-Glutamine</u> — This special amino acid is a precursor to Glutathione which is one of the major proteins in the brain that protects the brain from dangerous free radicals. L-Glutamine is also involved in the synthesis of numerous neurotransmitters including Gaba which has a wonderful calming effect.

L-Tyrosine -- The body uses this amino acid to produce more Dopamine and Adrenaline. When both L-Tyrosine and DL-Phenylalanine are present in people with abnormally high dopamine levels (smokers and drug users), the body raises its dopamine levels toward normal levels without the use of nicotine. Dopamine is involved in thinking, cognition, memory and excitement. Sufficient amounts are critical for normal brain function especially when people discontinue addictive drugs.

N-Acetyl-L-Cysteine -- Known as NAC, this potent antioxidant is also an excellent product designed to help clear lungs of mucus and phlegm caused by smoking. In Europe, NAC is used as an asthma medication in inhaler form. NAC improves lung functioning in normal adults but is especially effective in clearing lungs clogged by years of smoking and air born pollution. NAC is a precursor to glutathione which is a major detoxifying substance in the body.

Oleanolic Acid - This compound occurs in numerous plants. It helps to lower blood sugar, relieve pain and inflamation.

<u>Peppermint Leaf</u> -- Used for centuries as a treatment for colds, chest infections and breathing problems; this natural herb is very effective at helping to breakup lung congestion. The compounds in Peppermint leaf are actually volatile oils. Peppermint has been used around the world for its anti-inflammatory properties. It may help to repair damaged lung tissue while clearing breathing passages.

<u>Pepper black (Bioperine extract)</u> – A patented extract of black pepper to help dramatically increase the absorption of many nutrients.

<u>Phaseolamin</u> — This all-natural compound extracted from plant legumes inhibits the body's conversion of carbohydrates into sugar. When carbohydrates are consumed the body releases a family of enzymes called Amylase, that converts these carbohydrates into simple sugar, which are the only way carbohydrates can be absorbed by the body. Phaseolamin reduces Amylase ability to digest carbohydrates. <u>This results in less sugar being absorbed and fewer calories</u>.

<u>Super Citrimax</u> — A special extract of Garcinia Cambogia that has been extensively studied for its ability to reduce the cravings for carbohydrates and reduce blood lipid levels. Garcinia Cambogia reduces the appetite by inhibiting the activity of the enzyme ATP- Citrate-Lyase, which converts excess sugar into fat. The cravings for food and carbohydrates are diminished.

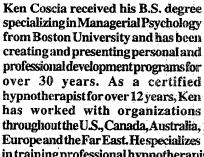
<u>Vanadium</u> -- This trace metal has been shown in some studies to be a natural mimic for insulin. It helps the body's cells to absorb sugars without causing insulin's fat creation. This may reduce insulin production, stabilize blood sugar and reduce cravings.

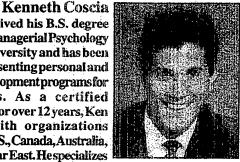


#### Ronald B. Goraveb

The founder of Gorayeb Seminars, Inc., Ron Gorayeb, has been conducting behavior modification and human skills development programs since 1972. He has developed specialized programs for AT & T, Warner Lambert, Polygram Records, American Institute of Banking and numerous other corporations. Ron has been a practicing hypnotist for twenty years. In addition to his degrees

in science, Ron has certifications in hypnosis, hypnotherapy, and neurolinguistics. Mr. Gorayeb has trained over 50,000 individuals in the practices and benefits of utilizing the subconscious mind to accomplish positive changes in both behavior and attitude.





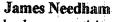
in training professional hypnotherapists in advanced hypnotic techniques. An expert in curing sleep disorders, Kenhas worked with St. Frances Care Today programs and many of the leading hospitals in America.



#### Joseph Zawacki

Joseph Zawacki has been a corporate trainer and seminar instructor since 1969 and was Director of Training for the Ethan Allen Corporation and Vice President of Roth Young, a national executive search firm. Joseph holds a Masters Degree in Psychology with two additional years study in Industrial Psychology at the doctoral level and has been a practicing hypnotherapist

for twenty years. He is the author of a book on management published in 1991 and has six years experience in professional broadcasting. Joe brings a wealth of experience to his work with Gorayeb Seminars, Inc.



James Needham has been a practicing hypnotist for the past twenty seven years. An expert in Ericksonian Hypnosis, the Lecron-Bordeau method and the Davis Husband Method of Hypnosis, Jim has conducted in depth hypnosis training seminars for professional hypnotists. He has presented these programs throughout the United States, Australia, New

Zealand, Canada, England, & Mexico. Prior to his career in hypnosis, Jim was a flight instructor for the US Air Force.



#### Sandra L. DeLis

Sandra De Lis obtained her Masters Degree in Clinical Social Work from Tulane University. She is a practicing psychotherapist and Clinical Hypnotherapist. Her background includes extensive inpatient psychiatric work, specializing in addictions, eating disorders and behavioral disorders at River Oaks Psychiatric Hospital in New Orleans,

Louisiana and the Renfrew Residential and Treatment Center in Coconut Creek, Florida.

#### Thomas Mahas

Tom holds Psychology and Sociology degrees plus a Masters Degree in Education. He has been a practicing hypnotherapist since 1976. For the last 20 years, Tom has specialized in conducting programs for habit modification in Australia, the Asian Rim, Japan, Hong Kong and New Zealand. He returned from Australia to work with Gorayeb Seminars.



### Norman LaClair

Norman LaClair is a licensed Master Practitioner of Neurolinguistic Programing as well as a Master of Clinical Hypnosis. He was in private Clinical practice for many years while also presenting hypnotherapy and neurolinguistic educational programs at educational and medical associations throughout the United States. Norman is a former member of

the Board of Directors for the Hypnosis Hall of Fame.

#### Mark Pasnak

Mark Pasnak has been an international training consultant for several Fortune 500 companies since 1975. An accomplished speaker and instructor, he has traveled extensively throughout the U.S. and Europe training thousands of people in the areas of behavior modification and goal achievement. Mark is a practicing Clinical Hypnotherapist specializing



in weight loss and smoking cessation. He brings to Gorayeb Seminars a broad wealth of experience helping peopleto improve their lives.